

I TRAX INC
Form 10-Q
August 14, 2006

**United States
Securities and Exchange Commission
Washington, D.C. 20549**

FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended: June 30, 2006

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

Commission File Number: 001-31584

I-TRAX, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

23-3057155

(I.R.S. Employer Identification
Number)

**4 Hillman Drive, Suite 130
Chadds Ford, Pennsylvania 19317**
(Address of principal executive offices)
(Zip Code)

(610) 459-2405

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and large accelerated filer in Rule 12b-2 of Securities Exchange Act of 1934. (Check one):

Large accelerated filer Accelerated filer Non-Accelerated filer

Edgar Filing: I TRAX INC - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934). Yes [] No [X]

As of August 11, 2006, there were 36,429,951 shares of the registrant's \$0.001 par value common stock outstanding.

TABLE OF CONTENTS

| <u>Item</u> | | <u>Page</u> |
|---------------------------------------|---|-------------|
| Part I - Financial Information | | |
| 1. | <u>Financial Statements</u> | 3 |
| | <u>Report of Independent Registered Public Accounting Firm</u> | 3 |
| | <u>Condensed Consolidated Balance Sheet at June 30, 2006 and December 31, 2005</u> | 4 |
| | <u>Condensed Consolidated Statements of Operations for the three months and six months ended June 30, 2006 and 2005</u> | 5 |
| | <u>Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2006 and 2005</u> | 6 |
| | <u>Notes to Condensed Consolidated Financial Statements</u> | 8 |
| 2. | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 18 |
| 3. | <u>Quantitative and Qualitative Disclosures About Market Risk</u> | 26 |
| 4. | <u>Controls and Procedures</u> | 26 |
| Part II - Other Information | | |
| 1. | <u>Legal Proceedings</u> | 26 |
| 1A. | <u>Risk Factors</u> | 26 |
| 2. | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 26 |
| 3. | <u>Defaults Upon Senior Securities</u> | 27 |
| 4. | <u>Submission of Matters to a Vote of Security Holders</u> | 27 |
| 5. | <u>Other Information</u> | 28 |
| 6. | <u>Exhibits</u> | 28 |

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

Report of Independent Registered Public Accounting Firm

To the Board of Directors and
Stockholders of I-trax, Inc.

We have reviewed the accompanying condensed consolidated balance sheet of I-trax, Inc. (a Delaware corporation) and Subsidiaries as of June 30, 2006, and the related condensed consolidated statement of operations for the three and six-month periods ended June 30, 2006 and 2005 and the condensed consolidated statement of cash flows for the six month periods ended June 30, 2006 and 2005. These interim financial statements are the responsibility of the company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the consolidated financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with United States generally accepted accounting principles.

We have previously audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), the balance sheet as of December 31, 2005, and the related consolidated statements of operations, stockholders' equity and cash flows, for the year then ended (not presented herein); and in our report dated February 3, 2006, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2005, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

As disclosed in Note 4, the Company changed its method of accounting for stock-based compensation, effective January 1, 2006.

GOLDSTEIN GOLUB KESSLER LLP

New York, New York

July 19, 2006

I-TRAX, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEET
(in thousands, except share data)

| | June 30, 2006 | | December 31, |
|---|----------------------|----|--------------|
| | (Unaudited) | | 2005 |
| ASSETS | | | |
| Current assets | | | |
| Cash and cash equivalents | \$ 6,430 | \$ | 5,386 |
| Accounts receivable, net | 15,955 | | 15,490 |
| Other current assets | 2,587 | | 1,899 |
| Total current assets | 24,972 | | 22,775 |
| Property and equipment, net | 3,939 | | 4,042 |
| Goodwill | 51,620 | | 51,620 |
| Customer list, net | 18,900 | | 19,641 |
| Other intangible assets, net | 626 | | 864 |
| Other long-term assets | 41 | | 41 |
| Total assets | \$ 100,098 | \$ | 98,983 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | |
| Current liabilities | | | |
| Accounts payable | \$ 7,861 | \$ | 8,069 |
| Accrued payroll and benefits | 4,172 | | 3,961 |
| Net liabilities of discontinued operations | 1,299 | | 1,299 |
| Accrued loss contracts | 113 | | 419 |
| Current portion of accrued restructuring charges | 132 | | 312 |
| Other current liabilities | 10,031 | | 11,782 |
| Total current liabilities | 23,608 | | 25,842 |
| Senior secured credit facility | 10,227 | | 8,649 |
| Note payable | 157 | | -- |
| Accrued restructuring charges, net of current portion | -- | | 14 |
| Other long-term liabilities | 2,310 | | 2,315 |
| Total liabilities | 36,302 | | 36,820 |
| Stockholders' equity | | | |
| Preferred stock - \$.001 par value, 2,000,000 shares authorized, 559,960 and 853,039 issued and outstanding, respectively; Liquidation preference: \$13,999,000 and \$21,326,000 at June 30, 2006 and December 31, 2005, respectively | 1 | | 1 |
| Common stock - \$.001 par value, 100,000,000 shares authorized 36,420,791 and 32,818,955 shares issued and outstanding, respectively | 36 | | 32 |

Edgar Filing: I TRAX INC - Form 10-Q

| | | | |
|--|-------------------|-----------|----------|
| Additional paid in capital | 136,281 | | 134,864 |
| Accumulated deficit | (72,522) | | (72,734) |
| Total stockholders' equity | 63,796 | | 62,163 |
| Total liabilities and stockholders' equity | \$ 100,098 | \$ | 98,983 |

The accompanying notes are an integral part of these financial statements.

I-TRAX, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)
(in thousands, except share data)

| | Three months ended June 30 | | Six months ended June 30 | |
|--|-----------------------------------|-------------|---------------------------------|-------------|
| | 2006 | 2005 | 2006 | 2005 |
| Net revenue | \$ 30,042 | \$ 28,239 | \$ 60,567 | \$ 55,704 |
| Costs and expenses | | | | |
| Operating expenses | 22,785 | 21,855 | 46,228 | 43,006 |
| Impairment of long-lived assets | -- | 12,470 | -- | 12,470 |
| Provision for loss contracts | -- | 2,116 | -- | 2,116 |
| Restructuring expenses | -- | 839 | -- | 839 |
| General and administrative expenses | 5,926 | 6,341 | 11,918 | 11,844 |
| Depreciation and amortization | 828 | 916 | 1,687 | 1,968 |
| Total costs and expenses | 29,539 | 44,537 | 59,833 | 72,243 |
| Operating income (loss) | 503 | (16,298) | 734 | (16,539) |
| Other expenses | | | | |
| Interest expense | 115 | 177 | 229 | 304 |
| Amortization of financing costs | 57 | 80 | 113 | 125 |
| Other expenses | -- | -- | -- | -- |
| Total other expenses | 172 | 257 | 342 | 429 |
| Income (loss) before provision for income taxes | 331 | (16,555) | 392 | (16,968) |
| Provision for income taxes | 90 | 252 | 180 | 259 |
| Net income (loss) | 241 | (16,807) | 212 | (17,227) |
| Less preferred stock dividend | (283) | (518) | (620) | (1,043) |
| Net loss applicable to common stockholders | \$ (42) | \$ (17,325) | \$ (408) | \$ (18,270) |
| Loss per common share, basic and diluted | \$ (0.00) | \$ (0.57) | \$ (0.01) | \$ (0.64) |
| Weighted average number of shares outstanding, basic and diluted | 36,356,928 | 30,330,570 | 35,576,926 | 28,336,239 |

The accompanying notes are an integral part of these financial statements.

I-TRAX, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
For the six months ended June 30
(Unaudited)
(in thousands)

| | 2006 | | 2005 |
|--|----------|----|----------|
| Operating activities: | | | |
| Net income (loss) | \$ 212 | \$ | (17,227) |
| Adjustments to reconcile net income (loss) to net cash used in operating activities: | | | |
| Impairment | -- | | 12,470 |
| Accrued loss on contracts | (306) | | 2,116 |
| Employee stock purchase | -- | | 34 |
| Options issued below market value | -- | | 25 |
| Depreciation and amortization | 1,687 | | 1,968 |
| Modification of warrants | 57 | | -- |
| Stock based compensation | 556 | | -- |
| Issuance of stock below market value | 73 | | -- |
| Issuance of warrants for services | 44 | | -- |
| Amortization of financing costs | 113 | | 125 |
| Changes in operating assets and liabilities: | | | |
| Accounts receivable | (465) | | (3,811) |
| Deferred tax asset | -- | | 144 |
| Other current assets | (688) | | (1,107) |
| Accounts payable | (208) | | 363 |
| Accrued payroll and benefits | 211 | | 1,260 |
| Accrued restructuring charges | (194) | | 795 |
| Other current liabilities | (1,261) | | 220 |
| Other long term liabilities | (5) | | 797 |
| Net cash used in operating activities | (174) | | (1,828) |
| Investing activities: | | | |
| Acquisition of intangible assets | (4) | | (34) |
| Purchases of property, plant and equipment | (713) | | (1,509) |
| Net cash used in investing activities | (717) | | (1,543) |
| Financing activities: | | | |
| Principal payments on capital leases | -- | | (9) |
| Proceeds from stock option exercises | 120 | | -- |
| Proceeds from stock issuance | 58 | | 150 |
| Proceeds from note payable | 184 | | -- |
| Principal payments on notes payable | (27) | | -- |
| Proceeds from exercise of warrants | 22 | | -- |
| Proceeds from bank credit facility | 1,578 | | 2,692 |
| Net cash provided by financing activities | 1,935 | | 2,883 |
| Net increase(decrease) in cash and cash equivalents | 1,044 | | (538) |
| Cash and cash equivalents at beginning of period | 5,386 | | 3,805 |
| Cash and cash equivalents at end of period | \$ 6,430 | \$ | 3,267 |

(Continued on following page.)

The accompanying notes are an integral part of these financial statements.

I-TRAX, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
For the six months ended June 30
(Unaudited)
(in thousands)

(Continued from previous page.)

Supplemental disclosure of cash flow information:

Cash paid during the period for:

| | | | | |
|--------------|----|------------|----|-----|
| Interest | \$ | 328 | \$ | 313 |
| Income taxes | \$ | 295 | \$ | 184 |

Schedule of non-cash investing and financing activities:

| | | | | |
|---|----|--------------|----|-------|
| Modification of warrants | \$ | 57 | | -- |
| Stock issuance below market value | \$ | 73 | | -- |
| Issuance of warrants for services | \$ | 44 | | -- |
| Reduction in accrued purchase price | | -- | \$ | 1,346 |
| Preferred stock dividend | \$ | 620 | \$ | 1,043 |
| Conversion of accrued dividends to common stock | \$ | 1,112 | \$ | 93 |

The accompanying notes are an integral part of these financial statements.

I-TRAX, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. Organization

I-trax, Inc. (the “**Company**”) was incorporated in the State of Delaware on September 15, 2000. On March 19, 2004, the Company consummated a merger with Meridian Occupational Healthcare Associates, Inc., a private company, which did business as CHD Meridian Healthcare (“**CHD Meridian**”).

The Company offers health-related services such as on-site health centers that deliver primary care, acute care corporate health, occupational health, and pharmacy care management services, as well as integrated disease management, wellness and disability management programs.

The Company conducts its on-site services through CHD Meridian Healthcare, LLC, a Delaware limited liability company (“**CHD Meridian LLC**”), and its subsidiary companies, and its integrated disease management and wellness programs through I-trax Health Management Solutions, LLC, a Delaware limited liability company, and I-trax Health Management Solutions, Inc., a Delaware corporation.

Physician services at the Company’s on-site locations are provided under management agreements with affiliated physician associations, which are organized professional corporations that hire licensed physicians who provide medical services (the “**Physician Groups**”). The Physician Groups provide all medical aspects of the Company’s on-site services, including the development of professional standards, policies, and procedures. The Company provides a wide array of business services to the Physician Groups, including administrative services, support personnel, facilities, marketing, and other non-medical services.

2. Basis of Presentation and Interim Results

The condensed consolidated financial statements include the accounts of the Company and its subsidiaries and have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission.

Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. The Company believes that the disclosures are adequate to make the financial information presented not misleading. These condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2005, filed with the Securities and Exchange Commission on March 22, 2006 (“**2005 Annual Report**”). All adjustments were of a normal recurring nature unless otherwise disclosed. In the opinion of management, all adjustments necessary for a fair statement of the results of operations for the interim period have been included. The results of operations for such interim periods are not necessarily indicative of the results for the full year.

I-TRAX, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

2. Basis of Presentation and Interim Results (continued)

The accompanying condensed consolidated financial statements include the accounts of the Company and its direct and indirect subsidiaries, which include CHD Meridian LLC, Green Hills Insurance Company (see Note 9), and the Physician Groups. All material intercompany accounts and transactions have been eliminated. The financial statements of the Physician Groups are consolidated with CHD Meridian LLC in accordance with the nominee shareholder model of Emerging Issues Task Force (“EITF”) Issue No. 97-2, “Application of FASB Statement No. 94 and APB Opinion No. 16 to Physician Practice Management Entities and Certain Other Entities with Contractual Management Arrangements.” CHD Meridian LLC has unilateral control over the assets and operations of the Physician Groups.

Consolidation of the Physician Groups with CHD Meridian LLC, and consequently, the Company, is necessary to present fairly the financial position and results of operations of the Company. Control of the Physician Groups is perpetual and other than temporary because of the nominee shareholder model and the management agreements between the entities. The net tangible assets of the Physician Groups were not material at June 30, 2006 or December 31, 2005.

In June 2006, the Financial Accounting Standards Board (“FASB”) issued FASB Interpretation No. 48, “Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement No. 109” (“FIN 48”), which prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the impact of this new standard but does not believe it will have a material effect on the Company's financial statements.

The Company records pass-through pharmaceutical purchases on a net basis in compliance with EITF Issue No. 99-19, “Reporting Gross Revenue as a Principal vs. Net as an Agent.” The amounts of pass-through pharmaceuticals purchased by the Company for the three months ended June 30, 2006 and 2005 were \$37,783,000 and \$28,964,000, respectively, and for the six months ended June 30, 2006 and 2005 were \$75,225,000 and \$60,764,000, respectively.

3. Earnings/Loss Per Share

The Company presents both basic and diluted earnings/loss per share on the face of the condensed consolidated statement of operations. As provided by Statement of Financial Accounting Standards (“SFAS”) No. 128, “Earnings per Share,” basic earnings/loss per share is calculated as income available to common stockholders divided by the weighted average number of shares outstanding during the period. Diluted earnings/loss per share reflects the potential dilution that could occur from common shares issuable through stock options, warrants and convertible preferred stock. As of June 30, 2006 and 2005, 11,935,519 and 18,152,740 shares, respectively, issuable upon exercise of options, warrants, and convertible securities were excluded from the diluted loss per share computation because their effect would be anti-dilutive.

I-TRAX, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

4. Share-Based Compensation

The Company has two equity compensation plans for employees, non-employee directors and certain consultants. The plans authorize the granting of stock options consistent with the purpose of the plans (see Note 13 to the Company's consolidated financial statements included in the 2005 Annual Report). The number of shares authorized for issuance under the Company's plans as of June 30, 2006 totaled 4,800,000, of which 1,447,105 shares were available for future issuance. Stock options granted under these plans are typically granted with an exercise price equal to the market price of the Company's stock at the date of grant. Options also generally vest over a period of three years with respect to grants made to employees and consultants and over a period of two years with respect to options granted to directors. Options typically expire ten years from the date of grant.

Prior to January 1, 2006, the Company accounted for its stock based compensation under the recognition and measurement principles of Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations, the disclosure-only provisions of SFAS No. 123, "Accounting for Stock-Based Compensation" and the disclosures required by SFAS No. 148, "Accounting for Stock-Based Compensation-Transition and Disclosure." In accordance with APB Opinion No. 25, no stock-based compensation cost was reflected in the Company's prior year net income for grants of stock options to employees because the Company granted stock options with an exercise price equal to the market value of the stock on the date of grant.

Had the Company used the fair value based accounting method for stock compensation expense prescribed by SFAS Nos. 123 and 148, the Company's consolidated net loss and net loss per share would have been reduced to the pro-forma amounts illustrated as follows:

| | For the three months ended June 30, 2005 | For the six months ended June 30, 2005 |
|---|---|--|
| Net loss as reported | \$ (16,807,000) | \$ (17,227,000) |
| Deduct total stock-based employee compensation expense determined under fair value based methods for all awards | (314,000) | (653,000) |
| Pro forma net loss | \$ (17,121,000) | \$ (17,880,000) |
| Net loss per common share as reported, basic and diluted | \$ (0.57) | \$ (0.64) |
| Pro forma net loss per common share, basic and diluted | \$ (0.58) | \$ (0.67) |

I-TRAX, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

4. Share-Based Compensation (continued)

Before adoption of SFAS No. 123R, pro forma disclosures reflected the fair value of each option grant estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions:

| | |
|----------------|---------|
| Dividend yield | 0.00% |
| Expected | |
| volatility | 94.44% |
| Risk-free | |
| interest rate | 3.99% |
| Expected life | 5 years |

Effective January 1, 2006, the Company adopted the fair value recognition provisions of SFAS No. 123 (revised 2004), "Share-Based Payment," ("**SFAS 123R**") using the modified prospective method. Under this method, compensation cost in 2006 includes the portion vesting in the period for (1) all share-based payments granted prior to, but not vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123 and (2) all share-based payments granted subsequent to January 1, 2006, based on the grant date fair value estimated in accordance with the revised provisions of SFAS 123R.

Under SFAS No. 123R, however, the Company estimates expected volatility using historical volatility of the Company's common stock as well as historical volatility of the common stock of comparable companies over the expected life of the options. The expected life of the options has been determined using the simplified method as prescribed in SEC Staff Accounting Bulletin No. 107 ("**SAB 107**"). Results of prior periods do not reflect any restated amounts and the Company had no cumulative effect adjustment upon adoption of SFAS No. 123R under the modified prospective method. The Company's policy is to recognize compensation cost for awards with service conditions and a graded vesting schedule on a straight-line basis over the requisite service period for the entire award. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant for periods within the contractual life of the option. The expected dividend yield is based on the Company's current dividend yield as the best estimate of projected dividend yield for periods within the contractual life of the option. Additionally, the Company's policy is to issue new shares of common stock to satisfy stock option exercises.

During the three months ended March 31, 2006, the fair value of each option grant was estimated on the date of grant using the Black Scholes option-pricing model with the following weighted-average assumptions:

| | |
|----------------|---------|
| Dividend yield | 0.00% |
| Expected | |
| volatility | 75.41% |
| Risk-free | |
| interest rate | 4.45% |
| Expected life | 6 years |

There were no option grants during the three months ended June 30, 2006.

I-TRAX, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

4. Share-Based Compensation (continued)

The adoption of SFAS No. 123R decreased the Company's second quarter 2006 reported operating income and net income by \$271,000 and reported basic and diluted net income by \$0.01 per share. In the first quarter of 2006, operating income and net income decreased by \$285,000 and reported basic and diluted net income by \$0.01 per share. The expense is classified as general and administrative expense on the condensed consolidated statement of operations.

A summary of the Company's stock option activity as of June 30, 2006, and changes during the six month period ended June 30, 2006 is presented in the following table:

| | Number of Shares | Weighted Average Exercise Price | Options Exercisable | Weighted Average Exercise Price |
|-------------------|---------------------|---------------------------------------|------------------------|---------------------------------------|
| December 31, 2005 | 3,675,466 | \$ 1.72 | 1,239,604 | \$ 2.21 |
| Exercised | (113,997) | \$ 0.71 | | |
| Granted | 140,000 | \$ 2.65 | | |
| Forfeited | (128,197) | \$ 1.42 | | |
| March 31, 2006 | 3,573,272 | \$ 1.80 | 1,590,977 | \$ 2.09 |
| Exercised | (23,855) | \$ 1.64 | | |
| Forfeited | (118,101) | \$ 3.03 | | |
| June 30, 2006 | 3,431,316 | \$ 1.76 | 1,854,515 | \$ 1.92 |

The weighted average remaining contractual term of options outstanding and exercisable at June 30, 2006, was 8.12 years and 7.56 years, respectively. The aggregate intrinsic value of options outstanding and exercisable at June 30, 2006, was \$5,013,000 and \$2,553,000, respectively. The total intrinsic value of options exercised for the three months and six months ended June 30, 2006, was \$29,000 and \$405,000, respectively. The weighted-average grant date fair value of options granted during the six months ended June 30, 2006, was \$1.83.

As of June 30, 2006, there was \$1,497,000 of total unrecognized compensation cost related to unvested share-based compensation arrangements that is expected to be recognized over a weighted-average period of 1.89 years. During the second quarter of 2006, cash received from options exercised was \$120,000. The total fair value of shares vested during the three month and six month period ended June 30, 2006 was \$388,000 and \$839,000, respectively.

I-TRAX, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

4. Share-Based Compensation (continued)

Information regarding options outstanding at June 30, 2006 was as follows:

| Range of Exercise Price | Number Outstanding | Options Outstanding | | Options Exercisable | |
|-------------------------------|-----------------------|--|--|-----------------------|--|
| | | Weighted Average Remaining Contractual Life | Weighted Average Exercise Price | Number Exercisable | Weighted Average Exercise Price |
| \$0.00-\$2.00 | 2,842,253 | 8.50 | \$1.42 | 1,420,877 | \$1.40 |
| \$2.01-\$4.00 | 492,303 | 6.65 | \$2.85 | 342,718 | \$2.91 |
| \$4.01-\$6.00 | 54,160 | 5.11 | \$4.79 | 48,320 | \$4.83 |
| \$6.01-\$8.00 | 24,000 | 4.06 | \$6.52 | 24,000 | \$6.52 |
| \$8.01-\$10.00 | 18,600 | 2.92 | \$10.00 | 18,600 | \$10.00 |
| | 3,431,316 | 8.12 | \$1.76 | 1,854,515 | \$1.92 |

A summary of the Company's non vested shares as of June 30, 2006, and changes during the six month period ended June 30, 2006 is presented below:

| | Number of Shares | Weighted Average Grant Date Fair Value |
|----------------------------------|---------------------|---|
| Non vested at January 1, 2006 | 2,435,861 | \$1.00 |
| Granted | 140,000 | \$1.83 |
| Vested | (465,671) | \$0.97 |
| Forfeited | (127,895) | \$0.94 |
| Non vested at March 31, 2006 | 1,982,295 | \$1.06 |
| Granted | -- | \$0.00 |
| Vested | (371,136) | \$1.09 |
| Forfeited | (34,358) | \$0.94 |
| Non vested at June 30, 2006 | 1,576,801 | \$1.07 |

I-TRAX, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

5. Restructuring and Related Activities

During 2005, the Company completed an in-depth analysis of its structure and product development efforts. This analysis led to the conclusion that certain products and services that the Company had been offering were no longer essential to its integrated business model. The Company then implemented a restructuring of its operations and related activities, which was substantially completed as of June 30, 2005. A summary of the activity and balances of the restructuring and provision for loss contract reserve accounts was as follows:

| | Balance at December 31, 2005 | Cash Payments | Balance at June 30, 2006 |
|-------------------------------|------------------------------------|---------------|-----------------------------|
| Restructuring | | | |
| One-time termination benefits | \$ 185,000 | (181,000) | \$ 4,000 |
| Contract termination costs | 141,000 | (13,000) | 128,000 |
| Restructuring total | \$ 326,000 | (194,000) | \$ 132,000 |
| Provision for loss contracts | \$ 419,000 | (306,000) | \$ 113,000 |

6. Long Term Debt

The Company's senior credit facility with Bank of America, N.A., which is secured by substantially all of the Company's tangible assets, provides financing up to \$15,000,000 through a revolving credit line.

The Company amended the facility on May 4, 2006. Under the amendment, the maturity of the facility was extended from April 1, 2007 to October 1, 2007. The amendment also reset the "Fixed Charge Coverage Ratio" and redefined "EBITDA" to exclude non-cash stock-based compensation expense. Minimum EBITDA targets for periods ending June 30, 2006 through December 31, 2006 remain:

| <u>Period</u> | <u>Minimum EBITDA</u> |
|---|---------------------------|
| Last four fiscal quarters ending June 30, 2006 | 3,580,000 |
| Last four fiscal quarters ending September 30, 2006 | 3,960,000 |
| Last four fiscal quarters ending December 31, 2006 | 4,450,000 |

At June 30, 2006, the Company had \$10,227,000 of debt outstanding under the senior credit facility and was in compliance with all covenants included in the facility. In addition, based on the borrowing base calculation, the Company had available an additional \$3,117,000 under the revolving line of credit.

I-TRAX, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

7. Stockholders' Equity

Common Stock

During the three months ended June 30, 2006, the Company issued 38,333 shares of stock at \$1.51 to former employees in satisfaction of termination commitments. This issuance resulted in a charge of \$73,000 which has been included in the statement of operations for the quarter ended June 30, 2006.

Warrants

On May 17, 2006, the Company's board of directors voted to extend the expiration date of certain warrants previously issued to an executive. The original expiration date of June 25, 2006 was extended to June 25, 2007 in consideration of the executive's contribution to the Company's performance. This resulted in a charge of \$57,000 which has been included in general and administrative expenses for the three months ended June 30, 2006.

The following table summarizes the Company's activity as it relates to warrants:

| | Shares Underlying Warrants |
|--|----------------------------------|
| Balance outstanding at December 31, 2005 | 3,069,514 |
| Granted | 100,000 |
| Exercised | (112,911) |
| Expired | (12,000) |
| Balance outstanding at March 31, 2006 | 3,044,603 |
| Exercised | (30,000) |
| Expired | (110,000) |
| Balance outstanding at June 30, 2006 | 2,904,603 |

At June 30, 2006, all outstanding warrants were exercisable at a weighted average exercise price of \$2.79 per share.

Series A Convertible Preferred Stock

During the three months ended June 30, 2006, 10,293 shares of Series A Convertible Preferred Stock, and \$43,618 in dividends accrued on such stock, were converted into an aggregate of 116,771 shares of common stock.

As of June 30, 2006, 559,960 shares of Series A Convertible Preferred Stock were issued and outstanding. Each share of Series A Convertible Preferred Stock converts into 10 shares of common stock. Each share of Series A Convertible Preferred Stock also accrues dividends at the rate of 8% per year on \$25.00 per share, the original sale price. The Company accrued dividends of \$283,000 for the three months ended June 30, 2006.

I-TRAX, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

7. Stockholders' Equity (continued)

As of June 30, 2006, the Company had accrued aggregate dividends of \$2,556,000, which at the Company's option are payable in cash (subject to the consent of the senior secured creditor) or common stock valued at market price. If such dividends were paid in common stock at \$3.13, the closing price of the common stock on June 30, 2006, the Company would be required to issue approximately 817,000 additional shares of common stock.

8. Commitments and Contingencies

Litigation

The Company is involved in legal disputes on a variety of matters related to the ordinary course of the Company's business. After reasonable diligence, the Company's management believes that the estimated losses of the Company from such legal disputes have been adequately provided for in other current and other long-term liabilities to the extent probable and reasonably estimable and management expects these disputes will be resolved without a material adverse effect on the Company's consolidated financial position or results of operations. Nonetheless, it is possible that the Company's future results of operations for any particular quarterly or annual period may be materially affected by changes in the status of such legal disputes.

Compliance with Healthcare Regulations

Because the Company operates in the healthcare industry, it is subject to numerous laws and regulations of Federal, state, and local governments. These laws and regulations include, but are not limited to, matters regarding licensure, accreditation, government healthcare program participation requirements, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Government activity has stayed high with respect to investigations and allegations concerning possible violations of fraud and abuse laws and regulations by healthcare providers. Violations of these laws and regulations could result in, among other things, expulsion from government healthcare programs, fines, penalties, and restitution for billed services.

The Company's management believes that the Company is in compliance with laws and regulations applicable to the Company's business. Further, compliance with such laws and regulations is subject to future government review and interpretation as well as regulatory actions unknown or unasserted at this time.

I-TRAX, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

8. Commitments and Contingencies (continued)

Significant Customers

As of June 30, 2006, one customer represented 19% of the Company's accounts receivable. As of June 30, 2005, two customers represented 19% and 11% of the total accounts receivable.

For the three months ended June 30, 2006, one customer accounted for 11% of the Company's revenue. For the three months ended June 30, 2005, one customer accounted for 12% of the Company's revenue.

For the six months ended June 30, 2006, one customer accounted for 11% of the Company's revenue. For the six months ended June 30, 2005, one customer accounted for 12% of the Company's revenue.

9. Professional Liability and Related Reserves

Since 2004, the Company has secured medical malpractice and general liability insurance for certain of its direct and indirect subsidiaries through Green Hills Insurance Company, a Risk Retention Group ("GHIC"), incorporated as a subsidiary of CHD Meridian LLC under the laws of the State of Vermont. In years prior to 2004, the Company secured such insurance in the commercial market.

On an annual basis, the Company uses independent actuaries to estimate its exposures for claims obligations (for both asserted and unasserted claims) related to deductibles and exposures in excess of coverage limits. The Company maintains reserves for these obligations. Loss and loss adjustment expense reserves are recorded monthly and represent management's best estimate of the ultimate net cost of all reported and unreported losses incurred. The reserves for unpaid losses and loss adjustment expenses are estimated using individual case-basis valuations and statistical analyses. Those estimates are subject to the effects of trends in claim severity and frequency. Although considerable variability is inherent in such estimates, management believes the reserves for losses and loss adjustment expenses are adequate. The estimates are reviewed and adjusted continuously as experience develops or new information becomes known; such adjustments are included in current operations.

At June 30, 2006, the Company's estimated loss reserve for cost and settlement of reported claims predating GHIC was \$1,234,000, which is included in other current liabilities on the condensed consolidated balance sheet. The Company also maintains a reserve for incurred but not reported losses and loss adjustment expense predating or otherwise not assumed by GHIC. At June 30, 2006, this reserve was \$2,000,000, which is included in other long-term liabilities on the condensed consolidated balance sheet.

During the three months ended June 30, 2006, GHIC increased its reserves for reported claims and incurred but not reported losses and loss adjustment expense by \$316,000 to \$2,495,000, which is included in other current liabilities on the condensed consolidated balance sheet.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following Management's Discussion and Analysis of Financial Condition and Results of Operations of I-trax, Inc. and its subsidiaries should be read in conjunction with our unaudited condensed consolidated financial statements and related notes appearing on the preceding pages as well as our audited financial statements and related notes included in our Annual Report on Form 10-K for the year ended December 31, 2005 filed on March 22, 2006 ("**2005 Annual Report**").

Forward Looking Statements

The following discussion also contains forward-looking statements. All statements, other than statements of historical facts, included in this quarterly report regarding our strategy, future operations, financial position, future revenues, projected costs, prospects, plans and objectives of management are forward-looking statements. The words "anticipates," "believes," "estimates," "expects," "intends," "may," "plans," "projects," "will," "would" and similar expressions are used to identify forward-looking statements, although not all forward-looking statements contain these identifying words. We cannot guarantee that we actually will achieve the plans, intentions or expectations disclosed in our forward-looking statements, and readers of this report should not place undue reliance on our forward-looking statements. Actual results or events could differ, possibly materially, from the plans, intentions and expectations disclosed in our forward-looking statements. We have identified important factors in the cautionary statements below and in our 2005 Annual Report that we believe could cause actual results or events to differ, possibly materially, from our forward-looking statements. Our forward-looking statements do not reflect the potential impact of any future acquisitions, mergers, dispositions, joint ventures or investments we may make. We undertake no duty to update these forward-looking statements, even though our situation may change in the future.

Risk Considerations

You are cautioned not to place undue reliance on the statements and other discussion set forth in this quarterly report. These statements and other discussion speak only as of the date this quarterly report is filed with the Securities and Exchange Commission, and these statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Factors that may cause actual results to differ materially from management expectations include, but are not limited to:

- effects of increasing competition for contracts to establish and manage employer-dedicated pharmacies and clinics;
 - loss of advantageous pharmaceutical pricing;
- inability to meet covenants and financial tests related to our senior secured credit facility;
 - long and complex sales cycles;
 - loss of a major client;
- cost pressures in the healthcare industry;

- exposure to professional liability claims and a failure to manage effectively our professional liability risks;
- economic uncertainty; and
- each of the factors discussed under “Item 1A. - Risk Factors” in our 2005 Annual Report.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information, the instructions to Form 10-Q and Regulation S-X. In our opinion, the unaudited condensed consolidated financial statements have been prepared on the same basis as the annual financial statements and reflect all adjustments necessary to present fairly our financial position as of June 30, 2006 and the results of the operations and cash flows for the three and six months ended June 30, 2006. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets and liabilities and the reported amounts of revenues and expenses during the covered periods. We base our estimates and judgments on our historical experience and on various other factors that we believe are reasonable under the circumstances. We evaluate our estimates and judgments, including those related to revenue recognition, bad debts, and goodwill and other intangible assets on an ongoing basis. Notwithstanding these efforts, there can be no assurance that actual results will not differ from the respective amount of those estimates.

Business Overview

I-trax is an integrated health and productivity management company formed by the merger on March 19, 2004 of I-trax, Inc. and Meridian Occupational Healthcare Associates, Inc., which did business as CHD Meridian Healthcare. We offer a range of health and productivity-related services to large, self-insured employers. Our services can be integrated or blended as necessary or appropriate based on each client’s needs. The services include on-site health centers, which deliver primary care, acute care corporate health, occupational health and pharmacy care management services, as well as integrated disease management, wellness, and disability management programs. We believe we are the nation’s largest provider of on-site healthcare on an outsourced basis.

We believe our services improve the health status of employees and mitigate the upward cost trend experienced by employers, employees, and government agencies with respect to health and wellness costs. By proactively managing the healthcare needs of our clients’ employees and their families, we believe our programs improve health, increase productivity, reduce absenteeism, reduce the need for future critical care, and manage overall costs. We also believe the breadth of our services allows our clients the flexibility to meet each of the following needs in a cost-effective and professional manner: pharmacy; primary care; occupational health; corporate health; wellness; lifestyle management; and disease management.

We deliver our services at or near the client’s work site by opening, staffing and managing a health center or pharmacy dedicated to the client and its eligible population. We also provide support services to enhance our on-site health centers by using the Internet and our call center services. In all, we provide care “face to face,” telephonically, and via the Internet. We believe that our integrated care delivery model enhances the trusted relationship established by our clinical providers on-site with their patients, using the support services of our call center and our Internet programs.

As of June 30, 2006, we were providing services to clients that include large financial institutions, consumer products manufacturers, health plans, integrated delivery networks, automotive and automotive parts manufacturers, and diversified industrial companies. For 94 of these clients, we operated 201 on-site facilities in 32 states, providing a variety of health management programs. Our client retention rate is high due to strong client relationships that are supported by the critical nature of our services, the benefits achieved by employer and employee constituents, and the utilization of multi-year service contracts.

Critical Accounting Policies

A summary of significant accounting policies is disclosed in Note 2 to the consolidated financial statements included in our 2005 Annual Report. Our critical accounting policies are further described under the caption "Critical Accounting Policies" in Management's Discussion and Analysis of Financial Condition and Results of Operations in our 2005 Annual Report.

Effective January 1, 2006, we adopted Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment" ("**SFAS 123R**"), using the modified prospective method. Under this method, compensation cost during 2006 included the portion vesting in the period for (1) all share-based payments granted prior to, but not vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123 and (2) all share-based payments granted subsequent to January 1, 2006, based on the grant date fair value estimated in accordance with the revised provisions of SFAS 123R. Prior to adoption of SFAS 123R, we accounted for stock based compensation under the recognition and measurement principles of Accounting Principles Board ("**APB**") Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations, the disclosure-only provisions of SFAS No. 123, "Accounting for Stock-Based Compensation" and the disclosures required by SFAS No. 148, "Accounting for Stock-Based Compensation-Transition and Disclosure." In accordance with APB Opinion No. 25, no stock-based compensation cost was reflected in prior year net loss for grants of stock options to employees because we granted stock options with an exercise price equal to the market value of the stock on the date of grant.

As of June 30, 2006, there was \$1,497,000 of total unrecognized compensation cost related to unvested share-based compensation arrangements that is expected to be recognized over a weighted-average period of 1.89 years.

Other than the adoption of SFAS 123R, there have been no changes in the nature of our critical accounting policies or the application of those policies since December 31, 2005.

Key Financial Trends and Analytical Points

Milestones. During the quarter ended June 30, 2006, we:

- reported net revenue of \$30,042,000, an increase of 6.4%, from \$28,239,000 for the quarter ended June 30, 2005;
- generated \$503,000 of operating income as compared to last year's operating loss of \$(16,298,000) for the comparable period;
- increased our earnings before interest, taxes, depreciation and amortization, or EBITDA, to \$1,331,000 from \$(16,807,000) for last year's first quarter (2006 EBITDA includes \$271,000 of share-based compensation);

Edgar Filing: I TRAX INC - Form 10-Q

- reduced our net loss applicable to common shareholders to \$(42,000) in the second quarter of 2006 from \$(17,325,000) for the second quarter of 2005; and
- recognized general and administrative expense of \$271,000 for SFAS 123R stock-based compensation during this quarter.

In managing our business, we make use of EBITDA, which is a non-GAAP financial measure. We believe that EBITDA is a reliable and useful performance indicator for measuring the growth of our core operations. It also allows us to monitor the trend in our core operations. Our results of operations for the three and six months ended June 30, 2006 and 2005 and reconciliation of net income to EBITDA for those periods follows (in thousands):

| | Three Months Ended June 30, 2006 | Three Months Ended June 30, 2005 | Six Months Ended June 30, 2006 | Six Months Ended June 30, 2005 |
|---|--|--|--------------------------------------|--------------------------------------|
| Revenue | \$ 30,042 | \$ 28,239 | \$ 60,567 | \$ 55,704 |
| Total costs and expenses | 29,539 | 44,537 | 59,833 | 72,243 |
| Operating income (loss) | 503 | (16,298) | 734 | (16,539) |
| Other expenses | 172 | 257 | 342 | 429 |
| Income before taxes | 331 | (16,555) | 392 | (16,968) |
| Provision for taxes | 90 | 252 | 180 | 259 |
| Net income (loss) | \$ 241 | \$ (16,807) | \$ 212 | \$ (17,227) |
| Reconciliation of net income to EBITDA | | | | |
| Net income (loss) | 241 | (16,807) | 212 | (17,227) |
| Add: Depreciation and amortization | 885 | 996 | 1,800 | 2,093 |
| Add: Provision for income taxes | 90 | 252 | 180 | 259 |
| Add: Interest | 115 | 177 | 229 | 304 |
| EBITDA | \$ 1,331 | \$ (15,382) | \$ 2,421 | \$ (14,571) |

Working Capital. We rely on our senior credit facility to meet our working capital needs. At June 30, 2006, we had \$3,117,000 available under our credit facility and a working capital surplus of \$1,364,000. Our working capital deficit at December 31, 2005 was \$3,067,000. During the six months ended June 30, 2006, we increased the outstanding balance under our credit facility by \$1,578,000, from \$8,649,000 at December 31, 2005 to \$10,227,000 at June 30, 2006.

Results of Operations

Three Months ended June 30, 2006 Compared to Three Months ended June 30, 2005

Revenue for the three months ended June 30, 2006 was \$30,042,000, an increase of \$1,803,000, or 6.4%, from \$28,239,000 for the three months ended June 30, 2005. Our sites under management have increased from 183 as of June 30, 2005 to 201 as of June 30, 2006.

Operating expenses, which represent our direct costs of servicing our clients, amounted to \$22,785,000 for the three months ended June 30, 2006, an increase of \$930,000, or 4.3%, from \$21,855,000 for the three months ended June 30, 2005. This increase is primarily attributable to expenses associated with revenue growth quarter over quarter.

Operating expenses as a percentage of revenue improved to 75.8% for the second quarter of 2006 from 77.4% for the second quarter of 2005.

General and administrative expenses, which represent our corporate costs, decreased by \$415,000 to \$5,926,000 for the three months ended June 30, 2006 from \$6,341,000 for the three months ended June 30, 2005. Our general and administrative expenses as a percentage of revenue decreased from 22.5% to 19.7% for the three months ended June 30, 2005 and 2006, respectively. The implementation of SFAS 123R resulted in additional general and administrative expenses of \$271,000 or 0.9% of revenue for the three months ended June 30, 2006. Other contributing factors to the decrease were reductions in consulting expenses and legal fees.

During the second quarter of 2005, we completed an in-depth analysis of our business structure and product development efforts and determined that certain products and services that we offered were no longer essential to our core business. Consequently, we impaired goodwill and long-lived assets by \$12,470,000, primarily related to goodwill and capitalized software development costs. We also recorded \$2,116,000 as a provision for loss contracts related to customer contracts that we determined would continue to be unprofitable. In the third quarter of 2005 we reversed \$1,453,000 of this provision. In addition, we also recorded \$839,000 of restructuring charges. There were no charges of this nature recorded in the second quarter of 2006.

Depreciation and amortization expenses were \$828,000 for the three months ended June 30, 2006, a decrease of \$88,000 as compared to \$916,000 for the three months ended June 30, 2005. During the second quarter of 2005, we amortized software development costs, which were subsequently impaired in our restructuring activities during the second quarter of 2005. The remaining difference is due to fully depreciated or amortized assets.

Interest expense for the three months ended June 30, 2006 was \$115,000, representing a decrease of \$62,000, from \$177,000 for the three months ended June 30, 2005. Interest expense primarily includes interest payable under our senior secured credit facility. Our weighted average balance outstanding during the three months ended June 30, 2006, was \$7,666,000 as compared to \$8,828,000 for the comparable period in 2005.

Amortization of financing costs for the three months ended June 30, 2006 was \$57,000, representing a decrease of \$23,000 from \$80,000 for the three months ended June 30, 2005. The decrease is due to financing costs which were being amortized during 2005 being fully amortized during the second quarter of 2006.

The provision for income taxes was \$90,000 for the three months ended June 30, 2006, a \$162,000 decrease from \$252,000 for the three months ended June 30, 2005.

For the three months ended June 30, 2006, our net income was \$241,000, as compared to a net loss of \$16,807,000 for the three months ended June 30, 2005. Excluding the impact of \$15,425,000 of restructuring-related charges in the second quarter of 2005, our net loss was \$1,382,000. Our improvement is primarily attributed to our focus on managing general and administrative expenses and our improvement in cash and tax positions.

Six Months ended June 30, 2006 Compared to Six Months ended June 30, 2005

Revenue for the six months ended June 30, 2006 was \$60,567,000, an increase of \$4,863,000, or 8.7%, from \$55,704,000 for the six months ended June 30, 2005. We have added 18 net new sites under management subsequent to June 30, 2005.

Operating expenses, which represent our direct costs of servicing our clients, amounted to \$46,228,000 for the six months ended June 30, 2006, an increase of \$3,222,000, or 7.5%, from \$43,006,000 for the six months ended June 30, 2005. This increase is attributable to expenses associated with revenue growth quarter over quarter. Operating expenses as a percentage of revenue improved to 76.3% for the second quarter of 2006 from 77.2% for the second quarter of 2005.

General and administrative expenses, which represent our corporate costs, increased by \$74,000 to \$11,918,000 for the six months ended June 30, 2006 from \$11,844,000 for the six months ended June 30, 2005. Our general and administrative expenses as a percentage of revenue decreased from 21.3% to 19.7% for the six months ended June 30, 2005 and 2006, respectively. The implementation of SFAS 123R resulted in additional general and administrative expenses of \$556,000, or 0.9% of revenue, in 2006.

During the second quarter of 2005, we completed an in-depth analysis of our business structure and product development efforts and determined that certain products and services we offered were no longer essential to our core business. Consequently, we impaired goodwill and long-lived assets by \$12,470,000, primarily related to goodwill and capitalized software development costs. We also recorded \$2,116,000 as a provision for loss contracts related to customer contracts that we determined would continue to be unprofitable. In the third quarter of 2005 we reversed \$1,453,000 of this provision. In addition, we also recorded \$839,000 of restructuring charges. There were no charges of this nature recorded in the second quarter of 2006.

Depreciation and amortization expenses were \$1,687,000 for the six months ended June 30, 2006, a decrease of \$281,000 as compared to \$1,968,000 for the six months ended June 30, 2005. In 2005, we amortized software development costs, which were subsequently impaired in our restructuring activities during the second quarter of 2005. The remaining difference is due to fully depreciated or amortized assets.

Interest expense for the six months ended June 30, 2006 was \$229,000, representing a decrease of \$75,000, from \$304,000 for the six months ended June 30, 2005. Interest expense primarily includes interest payable under our senior secured credit facility. Our weighted average balance outstanding during the six months ended June 30, 2006, was \$7,489,000 as compared to \$8,451,000 for the comparable period in 2005.

Amortization of financing costs for the six months ended June 30, 2006 was \$113,000, representing a decrease of \$12,000 from \$125,000 for the six months ended June 30, 2005.

The provision for income taxes was \$180,000 for the six months ended June 30, 2006, a \$79,000 decrease from \$259,000 for the six months ended June 30, 2005.

For the six months ended June 30, 2006, our net income was \$212,000, as compared to a net loss of \$17,227,000 for the six months ended June 30, 2005. Excluding the impact of \$15,425,000 of restructuring-related charges in the second quarter of 2005, our net loss was \$1,802,000. Our improvement is primarily attributable to additional site locations, as well as reductions in general and administrative expenses.

Liquidity and Capital Resources**Operating Activities**

Cash used in operating activities during the six months ended June 30, 2006 was \$174,000 consisting of the following factors:

- (1) Our net income was \$212,000, which included non-cash charges of \$556,000 for stock-based compensation, \$1,800,000 of non-cash depreciation and amortization and \$174,000 for other non-cash charges.
- (2) Our accounts receivable and other current assets balances increased by \$1,153,000 reflecting continued growth in pharmaceutical purchases, revenue, and prepaid insurance related to Green Hills Insurance Company, our Risk Retention Group.
- (3) Our liabilities (which include accounts payable, accrued payroll and benefits, accrued restructuring charges, accrued loss on contracts and other current and long term liabilities) decreased by \$1,763,000.

Investing Activities

Net cash used in investing activities was \$717,000 for the six months ended June 30, 2006, which consists primarily of capital expenditures on technology upgrades.

Financing Activities

Net cash provided by financing activities was \$1,935,000 for the six months ended June 30, 2006, driven primarily by additional draws of \$1,762,000 under our senior secured credit facility and cash received upon stock option exercises of \$120,000. We used these funds to finance our working capital requirements (which increased due to additional revenue, expenses and accounts receivable generated from increases in same-site operations, as well as the addition of new facilities during the quarter), capital expenditures and software development expenses.

Our senior secured credit facility provides financing up to the lesser of \$15,000,000 or the credit facility base calculation, in each case less outstanding letters of credit. We amended the facility on May 4, 2006. The amendment (1) extended that maturity date of the facility from April 1, 2007 to October 1, 2007, (2) re-set the "Fixed Charge Coverage Ratio" covenant, and (3) redefined "EBITDA" to exclude non-cash stock-based compensation expense. Minimum EBITDA requirements for periods ending June 30, 2006 through December 31, 2006 are as follows:

| <u>Period</u> | <u>Minimum EBITDA</u> |
|--|---------------------------|
| Last four fiscal quarters ending June 30, 2006 | 3,580,000 |
| Last four fiscal quarters ending September 30, 2006 | 3,960,000 |
| Last four fiscal quarters ending December 31, 2006 | 4,450,000 |

As of June 30, 2006, we were in compliance with our credit facility covenants. As of June 30, 2006, \$10,227,000 was outstanding under the credit facility, which was classified as long-term, and \$1,000,000 was outstanding under a letter of credit. We had \$3,117,000 available under the credit facility at June 30, 2006.

Our ratio of current assets to current liabilities (excluding dividends payable on Series A Convertible Preferred Stock in shares of common stock) was 1.19 at June 30, 2006, as compared to 1.00 at December 31, 2005. We believe that this ratio demonstrates adequate financial liquidity and we believe that availability under our credit facility and our cash and cash equivalents of \$6,430,000 at June 30, 2006 (which includes approximately \$6,153,000 held at Green Hills Insurance Company) will be sufficient to meet our anticipated cash needs for the next 12 months.

Future Capital Requirements

Our primary future cash needs will be to fund working capital and pay for anticipated capital expenditures. We had capital expenditures totaling \$713,000 during the six months ended June 30, 2006 and anticipate similar capital expenditures throughout the remainder of 2006.

We cannot, however, provide assurances that our actual cash requirements will not be greater than we currently anticipate. We will, from time to time, consider the acquisition of, or investment in, complementary businesses, products, services and technologies which would most likely affect our liquidity requirements or cause us to issue additional equity or debt securities.

If sources of liquidity are not available or if we cannot generate sufficient cash flow from operations during the next 12 months, we might be required to obtain additional sources of funds through additional operating improvements, capital market transactions (including the sale of common stock), asset sales or financing from third parties, or a combination thereof. We cannot provide assurance that these additional sources of funds will be available or, if available, would have reasonable terms.

Material Commitments

We have various contractual obligations which are recorded as liabilities in our condensed consolidated financial statements. Other items, such as operating lease contract obligations are not recognized as liabilities in our condensed consolidated financial statements but are required to be disclosed.

The following table summarizes our significant contractual obligations at June 30, 2006, and the effect such obligations are expected to have on our liquidity and cash in future periods:

| | Total | Payments due by period | | | |
|--|--------------|------------------------|--------------|--------------|----------------------|
| | | Less than 1 year | 1-3 years | 3-5 years | More than 5 years |
| Contractual obligations: | | | | | |
| Operating leases | \$ 5,347,000 | \$ 1,158,000 | \$ 2,648,000 | \$ 1,540,000 | \$ 1,000 |
| Less: Amounts reimbursed by clients | 691,000 | 411,000 | 252,000 | 28,000 | -- |
| | \$ 4,656,000 | \$ 747,000 | \$ 2,396,000 | \$ 1,512,000 | \$ 1,000 |

From time to time, we enter into operating leases for offices and equipment leases on behalf of our clients in order to facilitate the delivery of our services at client locations. In such cases, our clients agree to reimburse us for the expenses incurred related to these operating leases.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

As of June 30, 2006, we did not own any derivative instruments, but we were exposed to market risks, primarily due to changes in U.S. interest rates. Our credit facility bears a variable interest rate, and accordingly, the fair market value of the debt is sensitive to changes in interest rates.

Item 4. Controls and Procedures

Our management, under the supervision and with the participation of the principal executive officer and principal financial officer, has evaluated the effectiveness of our controls and procedures related to our reporting and disclosure obligations as of June 30, 2006, which is the end of the period covered by this Quarterly Report on Form 10-Q. Based on that evaluation, the principal executive officer and principal financial officer have concluded that our disclosure controls and procedures are effective.

There were no changes that occurred during the fiscal quarter ended June 30, 2006 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Certain of our subsidiaries are involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on our overall consolidated financial position, results of operations or liquidity.

Item 1A. Risk Factors

There were no material changes during the quarter ended June 30, 2006 from the risk factors as previously disclosed in our 2005 Annual Report.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuance of Unregistered Securities

On April 17, 2006, a former employee exercised warrants to purchase an aggregate of 16,800 shares of our common stock at an exercise price of \$2.50 per share. In lieu of paying the exercise price in cash, the former employee used the warrants' cashless exercise feature, such that the former employee received 3,944 shares of our common stock and surrendered to us for cancellation 12,856 shares of our common stock. In undertaking this issuance, we relied on an exemption from registration under Section 4(2) of the Securities Act of 1933, as amended ("**Securities Act**").

On May 4, 2006, a former employee exercised warrants to purchase an aggregate of 13,200 shares of our common stock at an exercise price of \$2.50 per share. In lieu of paying the exercise price in cash, the former employee used the warrants' cashless exercise feature, such that the former employee received 2,835 shares of our common stock and surrendered to us for cancellation 10,365 shares of our common stock. In undertaking this issuance, we relied on an exemption from registration under Section 4(2) of the Securities Act.

On April 20 and 27 and June 6, 2006, as part of a conversion of the Series A Convertible Preferred Stock, we issued an aggregate of 13,840 shares of our common stock to four investors in payment of accrued dividends on shares of our Series A Convertible Preferred Stock. The shares issued upon conversion, including the shares representing payment of the dividends, were exempt from registration under Section 3(a)(9) of the Securities Act.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders

We held an annual meeting of stockholders in Philadelphia, Pennsylvania on May 17, 2006 to elect directors and ratify the selection of Goldstein Golub Kessler LLP as I-trax’s independent auditors for the fiscal year ending December 31, 2006. Of the 41,970,916 shares eligible to vote at the meeting, which includes shares of common stock and shares of common stock issuable upon conversion of shares of Series A Convertible Preferred Stock, 34,236,077 shares were present or represented by proxy at the meeting.

The vote of the holders of common stock issued or issuable upon conversion of outstanding shares of Series A Convertible Preferred Stock for election of our directors for a term of one year expiring on the date of the 2007 annual meeting of stockholders was as follows:

| | For | Withheld |
|--------------------------|------------|-----------|
| Haywood D. Cochrane, Jr. | 33,617,983 | 618,094 |
| Philip D. Green | 33,283,844 | 952,233 |
| Gail F. Lieberman | 34,181,489 | 54,588 |
| Frank A. Martin | 33,631,207 | 604,870 |
| Gerald D. Mintz | 34,195,089 | 40,988 |
| Dr. David Nash | 33,219,034 | 1,017,043 |
| Jack A. Smith | 34,182,389 | 53,688 |
| R. Dixon Thayer | 33,632,107 | 603,970 |

The ratification of Goldstein Golub Kessler LP as I-trax’s independent auditors for the fiscal year ending December 31, 2006 was as follows:

| For | Against | Withheld |
|------------|---------|----------|
| 34,202,955 | 22,426 | 10,696 |

Item 5. Other Information

None.

Item 6. Exhibits

Number Exhibit Title

- 15 Awareness letter of Goldstein, Golub Kessler LLP regarding unaudited interim financial information.
- 31.1 Chief Executive Officer Certification Pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934.
- 31.2 Chief Financial Officer Certification Pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934.
- 32.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

28

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

I-TRAX, INC.

Date: August 14, 2006

By: /s/ R. Dixon Thayer
R. Dixon Thayer, Chief Executive
Officer

Date: August 14, 2006

By: /s/ David R. Bock
David R. Bock, Executive Vice
President and Chief Financial Officer