HAEMONETICS CORP Form 10-Q February 07, 2008

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarter ended: December 29, 2007 Commission File Number: 1-10730

### HAEMONETICS CORPORATION

(Exact name of registrant as specified in its charter)

#### Massachusetts

(State or other jurisdiction of incorporation or organization)

04-2882273

(IRS Employer Identification No.)

#### 400 Wood Road, Braintree, MA 02184

(Address of principal executive offices)

(Registrant's telephone number, including area code): (781) 848-7100

Indicate by check mark whether the registrant (1.) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) (2.) has been subject to the filing requirements for at least the past 90 days.

Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer ý

Accelerated filer o

Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.)

Yes o No ý

The number of shares of \$.01 par value common stock outstanding as of December 29, 2007:

25,621,738

## HAEMONETICS CORPORATION

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#### ITEM 1. FINANCIAL STATEMENTS

# HAEMONETICS CORPORATION AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENTS

(Unaudited in thousands, except per share data)

		Three months ended			Nine months ended			
	D	ecember 29, 2007		December 30, 2006		December 29, 2007		December 30, 2006
Net revenues	\$	134,587	\$	113,527	\$	377,701	\$	332,688
Cost of goods sold		68,029		57,108		189,761		163,735
Gross profit		66,558		56,419		187,940		168,953
Operating expenses:								
Research and development		5,529		5,804		18,532		17,345
Selling, general and administrative		41,432		33,610		119,418		105,483
In process research & development								9,073
			_		_		_	
Total operating expenses		46,961		39,414		137,950		131,901
Operating income		19,597		17,005		49,990		37,052
Interest income, net		1,070		1,583		4,037		4,715
Other income, net		225		817		1,905		2,152
Income before provision for income taxes		20,892		19,405		55,932		43,919
Provision for income taxes		6,538		2,503		17,733		14,595
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Net income	\$	14,354	\$	16,902	\$	38,199	\$	29,324
Basic income per common share								
Net income	\$	0.56	\$	0.64	\$	1.48	\$	1.09
Income per common share assuming dilution								
Net income	\$	0.54	\$	0.62	\$	1.43	\$	1.06
Weighted average shares outstanding								
Basic		25,500		26,527		25,881		26,838
Diluted		26,437		27,367		26,776		27,754

The accompanying notes are an integral part of these consolidated financial statements

# HAEMONETICS CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (in thousands)

		December 29, 2007		March 31, 2007	
		(Unaudited)			
ASSETS					
Current assets:					
Cash and cash equivalents	\$	116,857	\$	229,227	
Accounts receivable, less allowance of \$2,412 at December 29, 2007 and \$1,440					
at March 31, 2007		108,811		91,832	
Inventories, net		63,847		61,797	
Deferred tax asset, net		12,863		11,748	
Prepaid expenses and other current assets		24,878		9,067	
Total current assets		327,256		403,671	
Property, plant and equipment:					
Land, building and building improvements		43,265		41,649	
Plant equipment and machinery		90,912		85,140	
Office equipment and information technology		45,540		34,320	
Haemonetics equipment		169,002		149,745	
Total property, plant and equipment		348,719		310,854	
Less: accumulated depreciation		238,280		220,079	
			_		
Net property, plant and equipment		110,439		90,775	
Other assets:					
Other intangibles, less amortization of \$18,401 at December 29, 2007 and		<0.4 <b>.5</b> 0		22.25	
\$17,284 at March 31, 2007		60,153		33,857	
Goodwill		55,828		34,958	
Deferred tax asset, long term Other long-term assets		6,728 5,128		4,513 4,961	
Other long-term assets		3,126		4,901	
Total other assets		127,837		78,289	
	_		_		
Total assets	\$	565,532	\$	572,735	
			_		
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Notes payable and current maturities of long-term debt	\$	6,206	\$	22,201	
Accounts payable		15,790		17,187	
Accrued payroll and related costs		18,660		14,522	
Accrued VAT		14,919		5,040	
Other liabilities		24,807		23,067	
Total current liabilities		80,382		82,017	
Long-term debt, net of current maturities		6,202		6,675	
Other long-term liabilities		5,248		4,395	
Commitments and contingencies (Note 12)		5,240		1,373	
Stockholders' equity:					
Common stock, \$0.01 par value;					
Authorized 150,000,000 shares;					
Issued and outstanding 25,621,738 shares at December 29, 2007 and 26,516,979					
shares at March 31, 2007		256		265	

	December 29, 2007	March 31, 2007
Additional paid-in capital	181,2	256 163,815
Retained earnings	288,7	799 315,767
Accumulated other comprehensive income/(loss)	3,3	(199)
		_
Total Stockholders' equity	473,7	700 479,648
Total liabilities and stockholders' equity	\$ 565,5	532 \$ 572,735

The accompanying notes are an integral part of these consolidated financial statements.

# HAEMONETICS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND OTHER COMPREHENSIVE INCOME

(Unaudited in thousands)

	Shares	\$'s	Capital	Earnings	Accumulated Other Comprehensive Income/(Loss)	Equity	Income
Balance, March 31, 2007	26,517 \$	265	\$ 163,815	\$ 315,767	(199) \$	479,648	
Employee stock purchase plan	56	1	2,208			2,209	
Exercise of stock options and	50	1	2,208			2,209	
related tax benefit	502	5	17,925			17,930	
Shares repurchased	(1,463)	(15)	(9,814)	(65,167)		(74,996)	
Issuance of restricted stock, net of							
cancellations	10						
Stock Compensation expense			7,122			7,122	
Net income				38,199		38,199	38,199
Foreign currency translation							
adjustment					5,251	5,251	5,251
Unrealized loss on derivatives					(1,663)	(1,663)	(1,663)
Comprehensive income							41,787
Balance, December 29, 2007	25,622 \$	256	\$ 181,256	\$ 288,799	\$ 3,389 \$	473,700	

The accompanying notes are an integral part of these consolidated financial statements.

#### HAEMONETICS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited in thousands)

Nine Months Ended

	Nine Months Ended			
	Dec	cember 29, 2007	December 30, 2006	
Cash Flows from Operating Activities:				
Net income	\$	38,199	\$ 29,324	
Adjustments to reconcile net income to net cash provided by operating activities:				
Non cash items:				
Depreciation and amortization		22,398	21,026	
Stock compensation expense		7,122	7,420	
Gain on sales of plant, property and equipment		(739)	(818)	
Loss/(gain) from hedging activities		(1,582)	(3,336	
In-process research and development			9,298	
Change in operating assets and liabilities:				
(Increase)/Decrease in accounts receivable, net		(13,377)	4,161	
(Increase) in inventories		(2,559)	(6,492	
Decrease in prepaid income taxes		651	229	
(Increase)/Decrease in other assets and other long-term liabilities, net		(9,165)	1,384	
Decrease/(Increase) in accounts payable and accrued expenses		4,806	(2,729	
Net cash provided by operating activities		45,754	59,467	
Cash Flows from Investing Activities:				
Capital expenditures on property, plant and equipment		(42,497)	(26,985	
Proceeds from sale of property, plant and equipment		3,149	2,588	
Acquisition of HaemoScope		(45,080)		
Acquisition of Infonale, Inc.		(1,300)		
Acquisition of Arryx, Inc.			(23,227	
Net cash (used in) investing activities		(85,728)	(47,624	
Cash Flows from Financing Activities:				
Payments on long-term real estate mortgage		(473)	(435	
Net decrease in short-term revolving credit agreements		(10,651		