SURREY BANCORP Form 10-Q August 10, 2007 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

	FO	ORM 10-Q
ACT (RTERLY REPORT PURSUANT TO SF OF 1934 erly period ended June 30, 2007	SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
	NSITION REPORT UNDER SECTION ition period from to	N 13 OR 15(d) OF THE EXCHANGE ACT
	COMMISSIO	ION FILE NO. 0000-50313

SURREY BANCORP

 $(Exact \ name \ of \ small \ business \ issuer \ as \ specified \ in \ its \ charter)$

North Carolina (State or other jurisdiction of

59-3772016 (IRS Employer

incorporation or organization)

Identification No.)

145 North Renfro Street, Mount Airy, NC 27030

(Address of principal executive offices)

(336) 783-3900

Edgar Filing: SURREY BANCORP - Form 10-Q

(Issuer s telephone number)

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by checkmark whether the registrant is a larger accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated and large accelerated filer in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer " Accelerated filer " Non-accelerated filer x

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

State the number of shares outstanding of each of the issuer s classes of common equity, as of the latest practical date:

On August 3, 2007 there were 3,159,314 common shares issued and outstanding

Transitional Small Business Disclosure Format (Check One): Yes "No x

PART I FINANCIAL INFORMATION

Item 1.	Consolidated Financial Statements	
	Consolidated Balance Sheets June 30, 2007 (Unaudited) and December 31, 2006	3
	Consolidated Statements of Income, Six Months Ended June 30, 2007 and 2006 (Unaudited)	4
	Consolidated Statements of Income, Three Months Ended June 30, 2007 and 2006 (Unaudited)	5
	Consolidated Statements of Cash Flows, Six Months Ended June 30, 2007 and 2006 (Unaudited)	6
	Consolidated Statements of Changes in Shareholders Equity Six Months Ended June 30, 2007 and 2006 (Unaudited)	7
	Notes to Consolidated Financial Statements	8-13
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	14-17
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	18
Item 4T.	Controls and Procedures	19
PART II	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	20
Item 1A.	Risk Factors	20
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	21
Item 3.	<u>Defaults Upon Senior Securities</u>	21
Item 4.	Submission of Matters to a Vote of Security Holders	21
Item 5.	Other Information	21
Item 6.	Exhibits and Reports of Form 8K	21
SIGNAT	URES AND CERTIFICATIONS	22-25

Consolidated Balance Sheets

June 30, 2007 (Unaudited) and December 31, 2006 (Audited)

	June	December
	2007	2006
Assets		
Cash and due from banks	\$ 1,490,952	\$ 1,830,516
Interest-bearing deposits with banks	21,594,421	16,618,978
Federal funds sold	412,000	409,000
Investment securities available for sale	3,604,115	3,648,745
Restricted equity securities	926,364	1,051,230
Loans, net of allowance for loan losses of \$2,564,921 in 2007 and \$2,531,305 in 2006	156,152,095	153,852,006
Property and equipment, net	4,575,232	4,443,257
Foreclosed assets	115,564	77,503
Accrued income	1,126,922	1,047,143
Goodwill	120,000	120,000
Bank owned life insurance	2,898,892	2,847,137
Other assets	1,639,124	1,164,013
Total assets	\$ 194,655,681	\$ 187,109,528
Liabilities and Stockholders Equity		
Liabilities		
Deposits:		
Noninterest-bearing	\$ 27,671,487	\$ 24,339,102
Interest-bearing	128,692,680	126,752,168
Total deposits	156,364,167	151,091,270
Federal funds purchased and securities sold under agreements to repurchase	752,887	509,795
Other borrowings	13,734,798	14,163,487
Dividends payable on preferred stock	29,742	30,069
Accrued interest payable	675,139	604,893
Other liabilities	915,209	682,560
Total liabilities	172,471,942	167,082,074
Commitments and contingencies		
Stockholders equity		
Preferred stock, 1,000,000 shares authorized, 189,356 shares of Series A, issued and outstanding with no par value, 4.5% convertible non-cumulative, perpetual; with a liquidation value of \$14 per share	2,620,325	2,620,325
Common stock, 5,000,000 shares authorized at no par value; 3,159,314 shares issued in 2007 and 3,002,168		
shares issued in 2006	9,200,249	8,461,247
Retained earnings	10,366,927	8,950,342
Accumulated other comprehensive income (loss)	(3,762)	(4,460)
Total stockholders equity	22,183,739	20,027,454
Total liabilities and stockholders equity	\$ 194,655,681	\$ 187,109,528

Edgar Filing: SURREY BANCORP - Form 10-Q

See Notes to Consolidated Financial Statements

3

Consolidated Statements of Income

Six months ended June 30, 2007 and 2006 (Unaudited)

	2007	2006
Interest income		
Loans and fees on loans	\$ 6,834,551	\$ 5,952,354
Federal funds sold	10,612	9,288
Investment securities, taxable	99,929	94,987
Deposits with banks	481,103	324,795
Total interest income	7,426,195	6,381,424
Interest expense		
Deposits	2,818,253	2,027,273
Federal funds purchased and securities sold under agreements to repurchase	9,168	16,688
Other borrowings	317,804	320,759
Total interest expense	3,145,225	2,364,720
Net interest income	4,280,970	4,016,704
Provision for loan losses	232,124	281,463
Net interest income after provision for loan losses	4,048,846	3,735,241
Noninterest income		
Service charges on deposit accounts	532,736	510,198
Gain on sale of government guaranteed loans	147,840	27,588
Fees and yield spread premiums on loans delivered to correspondents	113,263	109,754 93,361
Other service charges and fees Other operating income	155,542 339,245	297,238
Other operating income	339,243	291,236
Total noninterest income	1,288,626	1,038,139
Noninterest expense	1 514 777	1 270 747
Salaries and employee benefits Occupancy expense	1,514,767 190,779	1,370,747 183,834
Equipment expense	162,170	167,079
Data processing	184,899	163,632
Foreclosed assets, net	21,282	749
Other expense	1,010,115	855,937
Total noninterest expense	3,084,012	2,741,978
Net income before income taxes	2,253,460	2,031,402
Income tax expense	777,718	741,735
Net income	1,475,742	1,289,667
Preferred stock dividends declared	(59,157)	(59,157)

Edgar Filing: SURREY BANCORP - Form 10-Q

Net income available to common shareholders	\$ 1,4	116,585	\$ 1,2	230,510
Basic earnings per share	\$	0.46	\$	0.42
Diluted earnings per share	\$	0.42	\$	0.37
Basic weighted average shares outstanding	3,0	91,884	2,9	945,054
Diluted weighted average shares outstanding	3,5	533,935	3,5	506,614
See Notes to Consolidated Financial Statements				

Consolidated Statements of Income

Three months ended June 30, 2007 and 2006 (Unaudited)

Interest income	2007	2006
Loans and fees on loans	\$ 3,425,255	\$ 3,049,482
Federal funds sold	5,320	4,898
Investment securities, taxable	48,024	52,471
Deposits with banks	271,992	147,579
Deposits with banks	271,992	147,379
Total interest income	3,750,591	3,254,430
Interest expense		
Deposits	1,423,177	1,043,502
Federal funds purchased and securities sold under agreements to repurchase	3,503	9,257
Other borrowings	159,322	168,224
Total interest expense	1,586,002	1,220,983
Net interest income	2,164,589	2,033,447
Provision for loan losses	116,024	198,624
Net interest income after provision for loan losses	2,048,565	1,834,823
Noninterest income		
Service charges on deposit accounts	275,716	266,963
Fees and yield spread premiums on loans delivered to correspondents	51,761	64,858
Other service charges and fees	89,585	47,361
Other operating income	175,377	134,749
Other operating income	175,577	134,749
Total noninterest income	592,439	513,931
Noninterest expense		
Salaries and employee benefits	753,984	675,171
Occupancy expense	91,043	90,583
Equipment expense	87,580	87,270
Data processing	94,953	90,074
Foreclosed assets, net	9,839	2,674
Other expense	476,733	459,742
Total noninterest expense	1,514,132	1,405,514
Net income before income taxes	1,126,872	943,240
Income tax expense	401,834	343,096
Net income	725,038	600,144
Preferred stock dividends declared	(29,742)	(29,743)

Edgar Filing: SURREY BANCORP - Form 10-Q

Net income available to common shareholders	\$ 6	695,296	\$	570,401
Basic earnings per share	\$	0.22	\$	0.20
Diluted earnings per share	\$	0.20	\$	0.17
Basic weighted average shares outstanding	3,1	122,279	2	,945,930
Diluted weighted average shares outstanding	3,5	565,078	3	,506,844

See Notes to Consolidated Financial Statements

Consolidated Statements of Cash Flows

Six months ended June 30, 2007 and 2006 (Unaudited)

	2007	2006
Cash flows from operating activities		
Net income	\$ 1,475,742	\$ 1,289,667
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation and amortization	154,372	166,416
Loss (gain) on the sale of foreclosed assets	21,282	749
Stock-based compensation	2,574	3,977
Provision for loan losses	232,124	281,463
Deferred income taxes	(61,382)	(21,123)
Accretion of discount on securities, net of amortization of premiums	(24,845)	(22,489)
Increase in cash surrender value of life insurance	(51,755)	(54,046)
Changes in assets and liabilities:	(61,766)	(0.,0.0)
Accrued income	(79,779)	(80,413)
Other assets	(414,165)	(740,704)
Accrued interest payable	70,246	68,589
Other liabilities	232,649	829,588
Other natificies	252,049	029,300
Net cash provided by operating activities	1,557,063	1,721,674
Cash flows from investing activities	(4.075.442)	2 221 617
Net (increase) decrease in interest-bearing deposits with banks	(4,975,443)	2,221,617
Net (increase) decrease in federal funds sold	(3,000)	98,000
Purchases of investment securities	(2,467,382)	(2,480,272)
Sales and maturities of investment securities	2,537,991	3,014,518
Redemption of restricted equity securities	134,400	
Purchases of restricted equity securities	(9,534)	(44,100)
Net increase decrease in loans	(2,826,826)	(1,118,854)
Proceeds from the sale of foreclosed assets	235,270	193,286
Purchases of property and equipment	(286,347)	(70,206)
Net cash provided by (used in) investing activities	(7,660,871)	1,813,989
Cash flows from financing activities		
Net increase (decrease) in deposits	5,272,897	(4,239,009)
Net increase (decrease) in federal funds purchased and securities sold under agreements to repurchase	243,092	(563,926)
Net increase (decrease) in other borrowings	(428,689)	1,197,602
Dividends paid on preferred stock	(59,484)	(59,483)
Common stock options exercised	171,352	59,847
Fractional shares purchased	171,332	(19,641)
•	565,076	
Tax benefit related to exercise of non-incentive stock options	303,070	12,330
Net cash provided by (used in) financing activities	5,764,244	(3,612,280)
Net decrease in cash and cash equivalents	(339,564)	(76,617)
Cash and cash equivalents, beginning	1,830,516	1,789,131
Cash and cash equivalents, ending	\$ 1,490,952	\$ 1,712,514

Edgar Filing: SURREY BANCORP - Form 10-Q

Supplemental disclosures of cash flow information

Interest paid	\$ 3,074,979	\$ 2,296,131
Taxes paid	\$ 508,916	\$ 735,690
Loans transferred to foreclosed properties	\$ 294,613	\$ 183,797

See Notes to Consolidated Financial Statements

Consolidated Statements of Stockholders Equity

Six months ended June 30, 2007 and 2006 (Unaudited)

	Prefei	red Stock	Commo	on Stock	Retained	Comp	imulated Other orehensive ncome	
	Shares	Amount	Shares	Amount	Earnings	(Loss)	Total
Balance, January 1, 2006	189,356	\$ 2,620,325	1,472,094	\$ 8,236,917	\$ 6,418,744	\$	(15,200)	\$ 17,260,786
Comprehensive income								
Net income					1,289,667			1,289,667
Net change in unrealized gain (loss) on investment securities available for sale, net of income tax expense of \$915							(1,459)	(1,459)
Total comprehensive income								1,288,208
Common stock issued								
Common stock options exercised			11,804	59,847				59.847
Tax benefit related to exercise of			,					
non-qualified stock options				12,330				12,330
Fractional shares purchased			(842)	(19,641)				(19,641)
Stock-based compensation				3,977				3,977
Dividends declared on convertible preferred stock (\$.32 per share)					(59,157)			(59,157)
Balance, June 30, 2006	189,356	\$ 2,620,325	1,483,056	\$ 8,293,430	\$ 7,649,254	\$	(16,659)	\$ 18,546,350
Balance, January 1, 2007	189,356	\$ 2,620,325	3,002,168	\$ 8,461,247	\$ 8,950,342	\$	(4,460)	\$ 20,027,454
Comprehensive income	,							
Net income					1,475,742			1,475,742
Net change in unrealized gain (loss) on investment securities available for sale,							600	600
net of income tax expense of \$437							698	698
Total comprehensive income								1,476,440
Common stock issued								
Common stock options exercised, net of								
shares surrendered in cashless exchange			157,146	171,352				171,352
Tax benefit related to exercise of			,	,				ĺ
non-qualified stock options				565,076				565,076
Stock-based compensation				2,574				2,574
Dividends declared on convertible preferred stock (\$.32 per share)					(59,157)			(59,157)
Balance, June 30, 2007	189,356	\$ 2,620,325	3,159,314	\$ 9,200,249	\$ 10,366,927	\$	(3,762)	\$ 22,183,739
, • ,	,	. , , . – .	, ,	, ,	, , . = ,		(-))	. ,,

See Notes to Consolidated Financial Statements

SURREY BANCORP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and therefore, do not include all disclosures required by generally accepted accounting principles for a complete presentation of financial statements. In the opinion of management, the consolidated financial statements contain all adjustments necessary to present fairly the financial condition of Surrey Bancorp as of June 30, 2007, and December 31, 2006, the results of operations for the six and three months ended June 30, 2007 and 2006, and its changes in stockholders equity and cash flows for the six and three months ended June 30, 2007 and 2006. All adjustments are of a normal and recurring nature. The results of operations for the six months ended June 30, 2007, are not necessarily indicative of the results expected for the full year. These consolidated financial statements should be read in conjunction with the Company s audited financial statements and related disclosures for the year ended December 31, 2006, included in the Company s Form 10-KSB.

Organization

Surrey Bancorp (the Company) began operation on May 1, 2003, and was created for the purpose of acquiring all the outstanding shares of common stock of Surrey Bank & Trust. Shareholders of the bank received six shares of Surrey Bancorp common stock for every five shares of Surrey Bank & Trust common stock owned.

Surrey Bank & Trust (the Bank) was organized and incorporated under the laws of the State of North Carolina on July 15 and commenced operations on July 22, 1996. The Bank currently serves Surry County, North Carolina and Patrick County, Virginia and surrounding areas through five banking offices. As a state chartered bank, which is not a member of the Federal Reserve, the Bank is subject to regulation by the State of North Carolina Banking Commission and the Federal Deposit Insurance Corporation.

Surrey Investment Services, Inc. (Subsidiary) was organized and incorporated under the laws of the State of North Carolina on February 10, 1998. The Subsidiary provides insurance services through SB&T Insurance and investment advice and brokerage services through U-VEST.

On July 31, 2000, Surrey Bank & Trust formed Friendly Finance, LLC, (Subsidiary) an operation specializing in the purchase of sales finance contracts from local automobile dealers. The Bank originally had a 60% majority interest in the company. On March 1, 2003, the Bank acquired the minority interest in Friendly Finance, LLC in exchange for the satisfaction of other commitments of the holder of the minority interest. On January 1, 2005, Friendly Finance, LLC is name was changed to Freedom Finance, LLC.

The accounting and reporting policies of the Company and subsidiaries follow generally accepted accounting principles and general practices within the financial services industry. Following is a summary of the more significant policies.

Critical Accounting Policies

The notes to our audited consolidated financial statements for the year ended December 31, 2006, contain a summary of our significant accounting policies. We believe our policies with respect to the methodology for our determination of the allowance for loan losses, and asset impairment judgments, including the recoverability of intangible assets involve a higher degree of complexity and require management to make difficult and subjective judgments with often require assumptions or estimates about highly uncertain matters. Changes in these judgments, assumptions or estimates could cause reported results to differ materially. These critical policies and their application are periodically reviewed with the Audit Committee and our Board of Directors. See our Annual Report for full details on critical accounting policies.

Principles of Consolidation

The consolidated financial statements include the accounts of the Company, the Bank and the Subsidiaries. All significant intercompany transactions and balances have been eliminated in consolidation.

Business Segments

The Company reports its activities in two business segments. In determining the appropriateness of segment definition, the Company considers the materiality of potential business segments and components of the business about which financial information is available, and regularly evaluated, relative to resource allocation and performance assessment.

Presentation of Cash Flows

For purposes of reporting cash flows, cash and cash equivalents includes cash and amounts due from depository institutions (including cash items in process of collection). Overnight interest bearing deposits and federal funds sold are shown separately. Cash flows from demand deposits, NOW accounts and savings accounts are reported net since their original maturities are less than three months. Loans and time deposits are reported net per FASB Statement No. 104. Federal funds purchased are shown separately.

Investment Securities

Investments classified as available for sale are intended to be held for indefinite periods of time and include those securities that management may employ as part of asset/liability strategy or that may be sold in response to changes in interest rates, prepayments, regulatory capital requirements or similar factors. These securities are carried at fair value and are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

Investment securities classified as held to maturity are those debt securities that the Bank has the ability and intent to hold to maturity. Accordingly, these securities are carried at cost adjusted for amortization of premiums and accretion of discount, computed by the interest-method over their contractual lives. At June 30, 2007, and December 31, 2006, the Bank had no investments classified as held to maturity.

Loans Held for Sale

The Bank originates and holds SBA and USDA guaranteed loans in its portfolio in the normal course of business. During 2005, the Bank entered a program to sell the guaranteed portions of these loans into the secondary market. The loans are generally variable rate loans which eliminates the market risk to the Bank and are therefore carried at cost. The Bank recognizes gains on the sale of the guaranteed portion upon the consummation of the sale. The Bank plans to continue to originate guaranteed loans for sales, however no such loans were funded at June 30, 2007.

Loans Receivable

Loans receivable that management has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are reported at their outstanding principal amount adjusted for any charge-offs, the allowance for loan losses, and any deferred fees or cost on originated loans and unamortized premiums or discounts on purchased loans.

The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. The allowance is increased by provisions charged to operating expense and reduced by net charge-offs. The Bank makes continuous credit reviews of the loan portfolio and considers economic conditions, historical loan loss experience, review of specific problem loans and other factors in determining the adequacy of the allowance balance.

Activity in the allowance for loan losses for the six months ended June 30, 2007 and 2006 follows:

	June	June 30,		
	2007	2006		
Balance at beginning of year	\$ 2,531,305	\$ 2,311,298		
Add provision charged to expense	232,124	281,463		
Less net charge-offs	(198,508)	(156,381)		
	\$ 2.564.921	\$ 2,436,380		

Interest on all loans is accrued daily on the outstanding balance. Accrual of interest is discontinued on a loan when management believes, after considering collection efforts and other factors, that the borrower s financial condition is such that collection of interest is doubtful.

NOTE 2. EARNINGS PER SHARE

Basic earnings per share for the six and three months ended June 30, 2007 and 2006, were calculated by dividing net income available to common shareholders by the weighted average number of shares outstanding during the period.

The computation of diluted earnings per share is similar to the computation of basic earnings per share except that the denominator is increased to include the number of additional common shares that would have been outstanding if dilutive potential common shares had been issued. The numerator is adjusted for any changes in income or loss that would result from the assumed conversion of those potential common shares. The potential dilutive shares are represented by common stock options and by the Series A convertible preferred stock which is convertible into 2.0868 shares of common stock.

NOTE 3. BALANCE SHEETS

The balance sheet at December 31, 2006, has been taken from the audited financial statements at that date.

NOTE 4. COMMITMENTS AND LETTERS OF CREDIT

At June 30, 2007, the Company had commitments to extend credit, including unused lines of credit of approximately \$33,664,000. Letters of credit totaling \$1,266,037 were outstanding.

NOTE 5. STOCK BASED COMPENSATION

The Company accounts for stock-based compensation in accordance with, the Financial Accounting Standards Board s (FASB) SFAS No. 123 (revised 2004), *Share-Based Payment*, (SFAS No. 123R) which was issued by the FASB in December 2004. SFAS No. 123R revises SFAS No. 123, *Accounting for Stock Based Compensation*, and supersedes APB No. 25, *Accounting for Stock Issued to Employees*, and its related interpretations. SFAS No. 123R requires recognition of the services received in exchange for an award based on the grant-date fair value of the award. SFAS No. 123R also amends SFAS No. 95, *Statement of Cash Flows*, to require that excess tax benefits be reported as financing cash inflows, rather than as a reduction of taxes paid, which is included within operating cash flows.

The Company adopted SFAS No. 123R using the modified prospective application as permitted under SFAS No. 123R. Accordingly, prior period amounts have not been restated. Under this application, the Company is required to record compensation expense for all awards granted after the date of adoption and for the unvested portion of previously granted awards that remain outstanding at the date of adoption.

Prior to the adoption of SFAS No. 123R, the Company used the intrinsic value method as prescribed by APB Opinion No. 25, *Accounting for Stock Issued to Employees* (APB No. 25), and thus recognized no compensation expense for options granted with exercise prices equal to the fair market value of the Company's common stock on the date of grant.

15

The Company has two share-based compensation plans, which are described below. The compensation cost that has been charged against income for those plans was approximately \$3,901 and \$6,025 for the six-month periods ended June 30, 2007 and 2006, respectively. The income tax benefit recognized for share-based compensation arrangements was approximately \$1,326 and \$2,049 for the six months ended June 30, 2007 and 2006, respectively.

In 1997 the Company adopted a qualified incentive stock option plan which reserved, as amended, shares (adjusted for stock exchange, dividends and exercised shares) for purchase by eligible employees. Options granted under this plan vest at the rate of 20% per year, expire not more than ten years from the date of grant, and are exercisable at not less than the fair market value of the stock at the date of the grant. This plan expired on June 1, 2007. Before the plan expired, the 43,296 remaining shares available for grant were granted.

The Company also adopted a non-qualified stock option plan in 1997, which reserved, as amended, shares (adjusted for stock exchange, dividends and exercised shares) for purchase by non-employee directors. Options granted under this plan are exercisable after six months from the date of the grant at not less than the fair market value of the stock at the date of the grant. The life of such options shall not extend more than ten years from the date of the grant. This plan also expired on June 1, 2007.

The fair value of each option award is estimated on the date of grant using the Black-Scholes option-pricing model. The risk-free interest rate is based on the U.S. Treasury rate for the expected life at the time of grant. Volatility is based on the volatilities of our trading history. The expected life is based on the average life of the options of 10 years and the weighted average graded vesting period of 5 years, and forfeitures are considered immaterial based on the historical data of the Company. The following table illustrates the assumptions for the Black-Scholes model used in determining the fair value of options granted to employees for the six months ended June 30, 2007. No options were granted during the six month period ended June 30, 2006.

	Six Months Ended June 30, 2007
Dividend yield	0.00%
Risk-free rate	4.87%
Volatility	21.59%
Expected life	10 years

A summary of option activity under the stock option plans for the six-month period ended June 30, 2007, is presented below:

	Options Available	Options Outstanding	Av Ex	eighted verage ercise Price
Balance at December 31, 2006	43,302	252,188	\$	2.74
Exercised		(175,630)		2.45
Authorized				
Forfeited				
Granted	(43,296)	43,296		13.27
Expired	(6)			
Balance at June 30, 2007		119,846	\$	6.99

The following table sets forth the exercise prices, the number of options outstanding and the number of options exercisable at June 30, 2007:

Exerc	ise Price	Number of Options Outstanding	A	eighted verage cise Price	Weighted Average Contractual Life Remaining (Years)	Number of Options Exercisable	Weighted Average Exercise Price
\$	3.03	8,456	\$	3.03	2.1	8,456	3.03
	3.95	13,306		3.95	3.6	13,306	3.95
	2.57	39,668		2.57	4.1	39,668	2.57
	5.30	11,520		5.30	6.1	6,912	5.30
	6.15	3,600		6.15	6.8	2,160	6.15
	13.27	43,296		13.27	9.9		13.27
Tota	al/Average	119,846	\$	6.99	6.3	70,502	\$ 3.26

The following table sets forth information pertaining to the Company s exercisable options and options expected to vest:

	~-	ix Months Ended June 30, 2007
Incentive and non qualified stock options:		
Fair value of options granted during period expected to vest	\$	219,944
Aggregate intrinsic value of exercisable and nonvested options expected to vest	\$	822,439
Number of nonvested options expected to vest		49,344
Weighted average price of nonvested options expected to vest	\$	12.32
Weighted average remaining life of nonvested options expected to vest		9.45
Intrinsic value of nonvested options expected to vest	\$	75,496

No options were granted in the six or three months ended June 30, 2006.

As of June 30, 2007, there was \$233,167 of total unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the Company s stock option plans. That cost is expected to be recognized over a weighted-average period of 4.45 years. The total fair value of shares vested during the six month period ended June 30, 2007, was \$9,972.

NOTE 6. SEGMENT REPORTING

The Company has two reportable segments, the Bank and Freedom Finance, LLC (subsidiary). The Bank provides mortgage, consumer and commercial loans. Freedom Finance, LLC specializes in the purchase of sales finance contracts from local automobile dealers. Information about reportable segments, and reconciliation of such information to the consolidated financial statements as of and for the six months ended June 30, 2007 and 2006, is as follows:

	Freedom	Intersegment	Consolidated
Bank	Finance, LLC	Elimination	Totals

Edgar Filing: SURREY BANCORP - Form 10-Q

June 30, 2007					
Net interest income	\$	3,983,562	\$ 297,408	\$	\$ 4,280,970
Other revenue external customers		1,286,096	2,530		1,288,626
Depreciation and amortization		153,070	1,302		154,372
Provision for loan losses		121,083	111,041		232,124
Net income		1,463,680	12,062		1,475,742
Assets	19	92,999,209	3,323,100	(1,666,628)	194,655,681
June 30, 2006					
Net interest income	\$	3,764,874	\$ 251,830	\$	\$ 4,016,704
Other revenue external customers		1,035,518	2,621		1,038,139
Depreciation and amortization		165,114	1,302		166,416
Provision for loan losses		108,923	172,540		281,463
Net income		1,336,706	(47,039)		1,289,667
Assets	1′	77,033,876	2,830,850	(1,715,817)	178,148,909

Edgar Filing: SURREY BANCORP - Form 10-Q

Table of Contents

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The Company s reportable segments are strategic business units that offer different products and services. They are managed separately because each segment appeals to different markets and, accordingly, requires different technology and marketing strategies.

The Company derives a majority of its revenue from interest income and relies primarily on net interest income to assess the performance of the segments and make decisions about resources to be allocated to the segment. Therefore, the segments are reported using net interest income for the period ended June 30, 2007. The Company does allocate income taxes to the segments. Other revenue represents noninterest income which is also allocated to the segments. The Company includes the holding company and an insurance and investment agency in its Bank segment above. The Company does not have any single external customer from which is derives 10 percent or more of its revenues and operations in one geographical area.

NOTE 7. BENEFIT PLANS

The Company has a Supplemental Retirement Benefit Plan (SERP) to provide future compensation to certain members of management. Under plan provisions, annual payments projected to range from \$16,388 to \$89,914 are payable for the life of the executive, generally beginning at age 65. The liability accrued for the compensation under the plan was \$197,074 and \$106,896 at June 30, 2007 and 2006, respectively. Employee benefits expense, an actuarially determined amount, was \$47,305 and \$40,086 for the six months ended June 30, 2007 and 2006, respectively. The assumed discount rate, rate of compensation increase, and expected long-term rate of return on plan assets used in the initial calculations for the plan were 7.0%, 4.0% and 6.644%, respectively.

The Company also has a deferred compensation plan under which directors may elect to defer their directors fees. Participating directors receive an additional 30% matching contribution and will be paid an annual benefit for a specified number of years after retirement, generally beginning at age 65. The maximum payout period is ten years. Deferred directors fees accrued under the plan were \$247,712 and \$105,855 at June 30, 2007 and 2006, respectively. Deferred directors fees expensed were \$111,921 and \$42,575 for the six months ended June 30, 2007 and 2006, respectively. The amounts deferred are held in a rabbi trust.

The Company has purchased and is the primary beneficiary of life insurance policies indirectly related to the Supplemental Retirement Benefit Plan and the directors deferred compensation liability. The cash value of the life insurance policies totaled \$2,898,892 and \$2,794,466 at June 30, 2007 and 2006, respectively.

13

ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS Introduction

This discussion, analysis and related financial information are presented to explain the significant factors which affected Surrey Bancorp s financial condition and results of operations for the six and three months ending June 30, 2007 and 2006. This discussion should be read in conjunction with the financial statements and related notes contained within this report.

Surrey Bancorp (Company) is a North Carolina corporation, located in Mount Airy, North Carolina. The Company was incorporated on February 6, 2003, and began business on May 1, 2003.

Surrey Bank & Trust (Bank) is a North Carolina state Chartered Bank, located in Mount Airy, North Carolina. The Bank was chartered on July 15, 1996, and began operations on July 22, 1996. The Bank has two operating subsidiaries. Surrey Investment Services, Inc and Freedom Finance, LLC.

Effective March 5, 1998, the Bank became a member of the Federal Home Loan Bank.

Highlights

Certain information contained in this discussion may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are generally identified by phrases such as the Company expects, the Company believes or words of similar import. Such forward-looking statements involve known and unknown risks including, but not limited to, changes in general economic and business conditions, interest rate fluctuations, competition within and from outside the banking industry, new products and services in the banking industry, risk inherent in making loans such as repayment risks and fluctuating collateral values, problems with technology utilized by the Company, changing trends in customer profiles and changes in laws and regulations applicable to the Company. Although the Company believes that its expectations with respect to the forward-looking statements are based upon reliable assumptions within the bounds of its knowledge of its business and operations, there can be no assurance that actual results, performance or achievements of the Company will not differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements.

Net income available for common shareholders for the three months ended June 30, 2007, was \$695,296 or \$0.20 per diluted share outstanding compared to a \$570,401 or \$0.17 per diluted share outstanding for the same period in 2006. Earnings for the three months ended June 30, 2007, are approximately 21.9% higher than for the same period in 2006. The increase results from a 6.5% increase in net interest income and a 15.3% increase in noninterest income. The net interest income increase is primarily due to growth. The increase in noninterest income is primarily due to an increase in the debit and credit card income and increases in servicing fees from government guaranteed loans.

Net income available for common shareholders for the six months ended June 30, 2007, was \$1,416,585 or \$.42 per diluted share outstanding compared to \$1,230,510 or \$.37 per diluted share outstanding for the same period in 2006. Earnings for the six months ended June 30, 2006, are approximately 15.1% higher than for the same period in 2006. The increase primarily results from a 6.6% increase in net interest income from \$4,016,704 in 2006 to \$4,280,970 in 2007.

On June 30, 2007, Surrey Bancorp s assets totaled \$194,655,681 compared to \$187,109,528 on December 31, 2006. Net loans were \$156,152,095 compared to \$153,852,006 on December 31, 2006. This increase is due to growth in commercial and consumer loans from December 2006 totals. Commercial and consumer loans have increased 3.4% and 6.2%, respectively from 2006 year end totals. However, these increases have been partially offset by decreases in construction loans. Construction loans have decreased 26.9% from December 31, 2006 totals.

Total deposits on June 30, 2007, were \$156,364,167 compared to \$151,091,270 at the end of 2006. This increase is attributable to all deposit categories. Demand deposits increased 2.8% from 2006 totals. Certificates of deposit increased 3.6% from December 31, 2006, totals, while savings deposits, which include money market accounts, increased 4.9%.

14

Common shareholders equity increased by \$2,156,285 or 10.8% during the six months ended June 30, 2007, resulting in a common stock book value of \$6.19 per share, up from \$5.80 on December 31, 2006.

Financial Condition, Liquidity and Capital Resources

Investments

The Company maintains a portfolio of securities as part of its asset/liability and liquidity management programs which emphasize effective yields and maturities to match its needs. The composition of the investment portfolio is examined periodically and appropriate realignments are initiated to meet liquidity and interest rate sensitivity needs for the Company.

Bonds, notes, and debentures for which the Company has the positive intent and ability to hold to maturity are reported at cost, adjusted by premiums and discounts that are recognized in interest income using the interest method over the period to maturity or to call dates. The Company had no Held to Maturity securities at June 30, 2007 or December 31, 2006.

Available for sale securities are reported at fair value and consist of bonds, notes, debentures, and certain equity securities not classified as trading securities or as held to maturity securities.

Unrealized holding gains and losses, net of tax, on available for sale securities are reported as a net amount in a separate component of shareholders—equity. Realized gains and losses on the sale of available for sale securities are determined using the specific-identification method. Premiums and discounts are recognized in interest income using the interest method over the period to maturity or to call dates.

Declines in the fair value of individual held to maturity and available for sale securities below cost that are other than temporary are reflected as write-downs of the individual securities to fair value. Related write-downs are included in earnings as realized losses.

Investments in available for sale securities of \$3,604,115 consisted of U.S. Governmental Agency obligations with maturities ranging from two to twenty-four months, and GNMA adjustable rate mortgage securities, which adjust annually.

Loans

Net loans outstanding on June 30, 2007, were \$156,152,095 compared to \$153,852,006 on December 31, 2006. The Bank maintains a loan portfolio dominated by real estate and commercial loans diversified among various industries. Approximately 45.5% of the Company s loans as of June 30, 2007, are fixed rate loans with 54.5% floating with the Bank s prime rate or other appropriate internal or external indices.

Deposits

Deposits on June 30, 2007, were \$156,364,167, compared to \$151,091,270 on December 31, 2006. The June total comes from a base of approximately 12,015 accounts compared to 11,329 accounts at December 31, 2006; a 6.1% increase. Interest-bearing accounts represented 82.3% of the 2007 period-end deposits versus 83.9% at December 31, 2006.

15

Shareholders Equity

Surrey Bancorp and Surrey Bank & Trust are subject to various regulatory capital requirements administered by federal banking agencies. The Company and the Bank maintain strong capital positions which exceed all capital adequacy requirements of federal regulatory authorities.

The Company s and the Bank s capital ratios are presented in the following table.

		Minimum
		Required
		For Capital Adequacy
	Ratio	Purposes
June 30, 2007:		
Total Capital		
(to Risk-Weighted Assets)		
Surrey Bancorp (Consolidated)	14.79%	8.0%
Surrey Bank & Trust	13.41%	8.0%
Tier I Capital		
(to Risk-Weighted Assets)		
Surrey Bancorp (Consolidated)	13.54%	4.0%
Surrey Bank & Trust	12.15%	4.0%
Tier I Capital		
(to Average Assets)		
Surrey Bancorp (Consolidated)	10.91%	4.0%
Surrey Bank & Trust	9.80%	4.0%
December 31, 2006:		
Total Capital		
(to Risk-Weighted Assets)		
Surrey Bancorp (Consolidated)	14.11%	8.0%
Surrey Bank & Trust	13.07%	8.0%
Tier I Capital		
(to Risk-Weighted Assets)		
Surrey Bancorp (Consolidated)	12.85%	4.0%
Surrey Bank & Trust	11.82%	4.0%
Tier I Capital		
(to Average Assets)		
Surrey Bancorp (Consolidated)	10.30%	4.0%
Surrey Bank & Trust	9.47%	4.0%
Asset Quality		

The notes to the consolidated financial statements contained within this report provide details of the activity in the allowance for loan losses.

The provision for loan losses charged to operations was \$232,124 in the first six months of 2007 compared to \$281,463 for the same period in 2006.

The reserve for loan losses on June 30, 2007, was \$2,564,921 or 1.62% of period end loans. This percentage is derived from total loans. Approximately \$31,846,000 of loans at June 30, 2007, are government guaranteed loans which the Company s exposure ranges from 10% to 49% of the outstanding balance. When the guaranteed portions of the loans are removed from the equation, the loan loss reserve is approximately 1.89% of outstanding loans.

The level of reserve is established based upon management s evaluation of portfolio composition, current and projected national and local economic conditions, and results of independent reviews of the loan portfolio by internal and external examination. Management recognizes the inherent risk associated with commercial and consumer lending, including whether or not a borrower s actual results of operations will correspond to those projected by the borrower when the loan was funded; economic factors such as the number of housing starts and increases in interest rates, etc.; depression of collateral values; and completion of projects within the original cost and time estimates. As a result, management continues to actively monitor the Company s asset quality and lending policies. Management believes that its loan portfolio is diversified so that a downturn in a particular market or industry will not have a significant impact on the loan portfolio or the Company s financial condition. Management believes that its provision and reserve offer an adequate allowance for loan losses and provide an appropriate reserve for the loan portfolio.

Unsecured loans, that are past due more than 90 days are placed into nonaccrual status. Secured loans reach nonaccrual status when they surpass 120 days past due. When facts and circumstances indicate the borrower has regained the ability to meet the required payments, the loan is returned to accrual status.

At June 30, 2007, the Company had loans totaling approximately \$207,765 in nonaccrual status.

Interest Rate Sensitivity and Liquidity

One of the principal duties of the Company s Asset/Liability Management Committee is management of interest rate risk. The Company utilizes quarterly asset/liability reports prepared by a regional correspondent bank to project the impact on net interest income that might occur with hypothetical interest rate changes. The committee monitors and manages asset and liability strategies and pricing.

Another function of the Asset/Liability Committee is maintaining adequate liquidity and planning for future liquidity needs. Having adequate liquidity means the ability to meet current funding needs, including deposit withdrawals and commitments, in an orderly manner without sacrificing earnings. The Company funds its investing activities, including making loans and purchasing investments, by attracting deposits and utilizing short-term borrowings when necessary.

At June 30, 2007, the liquidity position of the Company was good, with short-term liquid assets of \$23,497,373. Deposit increases in excess of loan increases during the first six months of 2007 increased the liquidity position by approximately \$4,639,000 from December 31, 2006, totals. To provide supplemental liquidity, the Bank has six lines of credit with correspondent banks totaling \$12,700,000. There were no outstanding advances against these lines at June 30, 2007. Additionally, the Bank has a secured borrowing arrangement with the Federal Home Loan Bank. The maximum credit available under this agreement approximates \$14,793,000 at June 30, 2007. Advances taken down against the Federal Home Loan Bank line amounted to \$11,950,000 at June 30, 2007. In addition, Freedom Finance, LLC has a secured revolving line of credit with another commercial bank in the amount of \$2,250,000. At June 30, 2007, \$1,775,000 was outstanding on this line.

17

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The principal goals of our asset and liability management strategy are the maintenance of adequate liquidity and the management of interest rate risk. Liquidity is the ability to convert assets to cash to fund depositor s withdrawals or borrowers loans without significant loss. Interest rate risk management balances the effects of interest rate changes on assets that earn interest or liabilities on which interest is paid, to protect the Bank from wide fluctuations in its net interest income which could result from interest rate changes.

We attempt to ensure that adequate funds are available at all times to meet the needs of our customers. On the asset side of the balance sheet, maturing investments, loan payments, maturing loans, federal funds sold, and unpledged investment securities are principal sources of liquidity. On the liability side of the balance sheet, liquidity sources include core deposits, the ability to increase large denomination certificates of deposit, federal fund lines from correspondent banks, borrowings from the FHLB and the Federal Reserve Bank, as well as the ability to generate funds through the issuance of long-term debt and equity.

Interest rate risk is the effect that changes in interest rates would have on interest income and interest expense as interest-sensitive assets and interest-sensitive liabilities either re-price or mature. We attempt to maintain the portfolios of interest-earning assets and interest-bearing liabilities with maturities or re-pricing opportunities at levels that will afford protection from substantial erosion of net interest margin, to the extent practical, from changes in interest rates.

We use a number of tools to manage our interest rate risk, including simulating net interest income under various scenarios, monitoring the present value change in equity under the same scenarios, and monitoring the difference or gap between rate sensitive assets and rate sensitive liabilities over various time periods.

Quantitative information about the Bank s interest rate risk is included in the Company s Annual Report on Form 10-KSB for the year ended December 31, 2006.

18

ITEM 4T. CONTROLS & PROCEDURES

As of the end of the period covered by the report, an evaluation was performed under the supervision and with the participation of the Company s management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures pursuant to Exchange Act Rule 13a-15e. Based on the evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective. There have not been any changes in the Company s internal control over financial reporting that occurred during the Company s last quarter that has materially affected, or is reasonable likely to materially affect, internal control over financial reporting.

19

PART II OTHER INFORMATION

Item 1. Legal Proceedings

No significant changes in legal proceedings occurred during the quarter.

Item 1A. Risk Factors

We may not be able to successfully manage our growth or implement our growth strategies, which may adversely affect our results of operations and financial condition.

During the last five years, the Bank has experienced significant growth, and a key aspect of our business strategy is our continued growth and expansion. We may not be able to successfully implement our growth strategy if we are unable to identify attractive markets, locations or opportunities to expand in the future. Our ability to manage our growth successfully also will depend on whether we can maintain capital levels adequate to support our growth, maintain cost controls, and asset quality and successfully integrate any businesses we acquire into our organization.

As we continue to implement our growth strategy by opening new branches or loan production offices, or acquiring branches or other banks, we expect to incur increased personnel, occupancy and other operating expenses. In the case of new branches, we must absorb those higher expenses while we begin to generate new deposits, and there is a further time lag involved in redeploying new deposits into attractively priced loans and other higher yielding earning assets.

If there is a significant economic downturn in our primary market area, our credit risk could be adversely affected and result in loss.

Because a majority of our loans are made in our primary market area and we have a concentration in commercial loans, our loan portfolio, as a whole, could be more severely impacted and our performance adversely affected if the primary market area suffers a significant or prolonged period of economic downturn. The Bank s market area consists of an area extending from Surry County, with offices in Mount Airy and Pilot Mountain, North Carolina, north into the southern portions of Carroll and Patrick Counties, Virginia.

If market interest rates increase, our net interest income can be negatively affected in the short term.

The Bank has become more liability sensitive during 2007, due to the flat yield curve. Within the twelve-month window our interest-bearing liabilities (deposits) reprice sooner than our interest-bearing assets (loans). As a result, in a period of increasing interest rates, our net interest income can be negatively affected in the short term.

Financial services in our market area is highly competitive, with a number of commercial banks, credit unions, insurance companies and stockbrokers seeking to do business with our customers.

The large banks in our market can achieve greater economies of scale due to their financial strength and marketing clout. If these large banks focus more attention on our market, we could lose customers and our business could suffer. At the same time, our net interest margin could come under pressure if we are forced to compete locally with the smaller banks for deposits.

The costs of being a public company are proportionately higher for small companies like us due to the requirement of the Sarbanes-Oxley Act.

The Sarbanes-Oxley Act of 2002 and the related rules and regulations promulgated by the Securities and Exchange Commission have increased the scope, complexity, and cost of corporate governance, reporting, and disclosure practices. These regulations are applicable to our company. We are experiencing, and expect to continue to experience, increased compliance costs, including costs related to internal controls and the requirement that our auditors attest to and report on management s assessment of our internal controls, as a result of the Sarbanes-Oxley Act. The regulations are expected to be applicable to us for our fiscal year ending December 31, 2007.

20

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds None

Item 3. Defaults Upon Senior Securities Not Applicable

Item 4. Submission of Matters to a Vote of Security Holders
On April 26, 2007, the annual meeting of Surrey Bancorp was held. At that meeting the shareholders approved the following:

The election of eight directors to serve a one-year term until the Annual Meeting of Shareholders in 2008, or until their successors have been elected and qualified. The nominees for election to the eight board seats were; Edward C. Ashby, III, William A. Johnson, Elizabeth Johnson Lovill, Robert H. Moody, F. Eugene Rees, Tom G. Webb, Buddy E. Williams, and Hylton Wright. Each director was elected with over 99% of the votes cast voting for the nominees.

Shareholders of record at the close of business on March 15, 2007, were entitled to notice of the meeting, and to vote at the meeting and any adjournment thereof.

Item 5. Other Information None

Item 6. Exhibits and Reports on Form 8-K

- (a.) Exhibits
 - 31.1 Certification
 - 31.2 Certification
 - 32.0 Certification
- (b.) Reports on 8-K Incorporated by Reference to 8-K filed April 24, 2007

Table of Contents 28

21

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized officers.

Surrey Bancorp

Date: August 10, 2007 /s/ Edward C. Ashby, III

Edward C. Ashby, III

President and Chief Executive Officer

Date: August 10, 2007 /s/ Mark H. Towe
Mark H. Towe

Sr. Vice President and Chief Financial Officer

22