

INSIGHT ENTERPRISES INC  
Form 4  
February 22, 2017

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
LAMNECK KENNETH T

2. Issuer Name and Ticker or Trading Symbol  
INSIGHT ENTERPRISES INC  
[NSIT]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
6820 SOUTH HARL AVENUE  
(Street)

3. Date of Earliest Transaction (Month/Day/Year)  
02/20/2017

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
Chief Executive Officer

TEMPE, AZ 85283

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|--|
|                                 |                                      |  | Code                           | V Amount (A) or (D) Price   |   |  |  |
| Common Stock                    | 02/20/2017                           |  | M                              | 9,263 A \$ 0  | 149,806   | D  |  |
| Common Stock                    | 02/20/2017                           |  | F                              | 4,274 D (1) 44.48   | 145,532   | D  |  |
| Common Stock                    | 02/20/2017                           |  | M                              | 8,207 A \$ 0  | 153,739   | D  |  |
| Common Stock                    | 02/20/2017                           |  | F                              | 3,787 D (1) 44.48   | 149,952   | D  |  |
| Common Stock                    | 02/20/2017                           |  | M                              | 7,280 A \$ 0  | 157,232   | D  |  |

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|              |            |   |        |                 |          |         |   |
|--------------|------------|---|--------|-----------------|----------|---------|---|
| Common Stock | 02/20/2017 | F | 3,359  | <u>D</u><br>(1) | \$ 44.48 | 153,873 | D |
| Common Stock | 02/20/2017 | M | 7,348  | A               | \$ 0     | 161,221 | D |
| Common Stock | 02/20/2017 | F | 3,391  | <u>D</u><br>(1) | \$ 44.48 | 157,830 | D |
| Common Stock | 02/20/2017 | M | 16,414 | A               | \$ 0     | 174,244 | D |
| Common Stock | 02/20/2017 | F | 5,204  | <u>D</u><br>(1) | \$ 44.48 | 169,040 | D |
| Common Stock | 02/20/2017 | M | 14,559 | A               | \$ 0     | 183,599 | D |
| Common Stock | 02/20/2017 | F | 6,139  | <u>D</u><br>(1) | \$ 44.48 | 177,460 | D |
| Common Stock | 02/20/2017 | M | 20,206 | A               | \$ 0     | 197,666 | D |
| Common Stock | 02/20/2017 | F | 9,325  | <u>D</u><br>(1) | \$ 44.48 | 188,341 | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | Amount or Number of Share |       |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|---------------------------|-------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date   | Title                     |       |
| Restricted Stock Unit                      | <u>(2)</u>   | 02/20/2017                           |  | M                              |   | <u>(3)</u>   | <u>(3)</u>  | Common Stock              | 9,263 |
| Restricted Stock Unit                      | <u>(2)</u>   | 02/20/2017                           |  | M                              |   | <u>(4)</u>   | <u>(4)</u>  | Common Stock              | 8,207 |
| Restricted Stock Unit                      | <u>(2)</u>   | 02/20/2017                           |  | M                              |   | <u>(5)</u>   | <u>(5)</u>  | Common Stock              | 7,280 |
| Restricted Stock Unit                      | <u>(2)</u>   | 02/20/2017                           |  | M                              |   | <u>(6)</u>   | <u>(6)</u>  | Common Stock              | 7,348 |

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|                       |     |            |   |        |      |      |              |        |
|-----------------------|-----|------------|---|--------|------|------|--------------|--------|
| Restricted Stock Unit | (2) | 02/20/2017 | M | 16,414 | (7)  | (7)  | Common Stock | 16,414 |
| Restricted Stock Unit | (2) | 02/20/2017 | M | 14,559 | (8)  | (8)  | Common Stock | 14,559 |
| Restricted Stock Unit | (2) | 02/20/2017 | M | 20,206 | (9)  | (9)  | Common Stock | 20,206 |
| Restricted Stock Unit | (2) | 02/20/2017 | A | 17,086 | (10) | (10) | Common Stock | 17,086 |
| Restricted Stock Unit | (2) | 02/20/2017 | A | 25,630 | (11) | (11) | Common Stock | 25,630 |

## Reporting Owners

| Reporting Owner Name / Address                                 | Relationships |           |                         |       |
|--|---------------|-----------|-------------------------|-------|
|  | Director      | 10% Owner | Officer                 | Other |
| LAMNECK KENNETH T<br>6820 SOUTH HARL AVENUE<br>TEMPE, AZ 85283 | X             |           | Chief Executive Officer |       |

## Signatures

Lisanne Steinheiser, by Power of Attorney, for Kenneth T. Lamneck 02/22/2017

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Insight Enterprises, Inc. has withheld the number of whole shares necessary to satisfy the minimum statutory tax withholding obligations. The value of the vested shares (and the taxable income) is calculated based on the closing price on the vesting date or next preceding trading date in the case that the vesting date is a non-trading date.
  - (2) Each restricted stock unit represents a contingent right to receive one share of Common Stock of Insight Enterprises, Inc.
  - (3) The restricted stock units were granted on February 20, 2013, with vesting to occur in four equal annual installments beginning February 20, 2014.
  - (4) The restricted stock units were granted on February 20, 2014, with vesting to occur in four equal annual installments beginning February 20, 2015.
  - (5) The restricted stock units were granted on February 20, 2015, with vesting to occur in four equal annual installments beginning February 20, 2016.
  - (6) The restricted stock units were granted on February 20, 2016 with vesting to occur in four equal annual installments beginning February 20, 2017.
  - (7) The number of restricted stock units increases or decreases with non-GAAP return on invested capital against budgeted non-GAAP return on invested capital, and the restricted stock units will vest in three equal annual installments beginning February 20, 2015.
  - (8) The number of restricted stock units increases or decreases with non-GAAP return on invested capital against budgeted non-GAAP return on invested capital, and the restricted stock units will vest in three equal annual installments beginning February 20, 2016.
  - (9) The number of restricted stock units was subject to increase or decrease with the Company's performance against specific objectives defined in advance of the grant date. The objectives were achieved above target and the restricted stock units were increased accordingly. The restricted stock units vest in three equal annual installments beginning February 20, 2017.

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- (10) The restricted stock units were granted on February 20, 2017 with vesting to occur in four equal annual installments beginning February 20, 2018.
- (11) The number of restricted stock units increases or decreases with the Company's performance against specific objectives defined in advance of the grant date, and the restricted stock units will vest in three equal annual installments beginning February 20, 2018.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.