GLOBAL INDUSTRIES LTD Form 10-Q November 09, 2007

# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549 **FORM 10-Q x OUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934** For the quarterly period ended September 30, 2007 OR **o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE**

# **SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_\_ to \_\_\_\_

**Commission File Number: 0-21086** 

**Global Industries, Ltd.** 

(Exact name of registrant as specified in its charter)

Louisiana

(State or other jurisdiction of incorporation or organization)

# 8000 Global Drive

**Carlyss**, Louisiana

(Address of principal executive offices)

(337) 583-5000

(Registrant s telephone number, including area code)

#### None

(Former name, former address and former fiscal year, if changes since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

> YES x NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES o NO x

APPLICABLE ONLY TO CORPORATE ISSUERS:

The number of shares of the Registrant s Common Stock outstanding as of November 5, 2007, was 114,972,953.

(Zip Code)

70665

72-1212563

(I.R.S. Employer Identification No.)

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# PART I FINANCIAL INFORMATION

#### Item 1. Financial Statements.

# Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of Global Industries, Ltd.

We have reviewed the accompanying Condensed Consolidated Balance Sheet of Global Industries, Ltd. and subsidiaries (the Company ) as of September 30, 2007, and the related Condensed Consolidated Statements of Operations and Cash Flows for the three-month and nine-month periods ended September 30, 2007. These interim financial statements are the responsibility of the Company s management.

We conducted our review in accordance with standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to such Condensed Consolidated Interim Financial Statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), the Consolidated Balance Sheet of Global Industries, Ltd. and subsidiaries as of December 31, 2006, and the related Consolidated Statements of Operations, Shareholders Equity, and Cash Flows for the year then ended (not presented herein); and in our report dated March 1, 2007, we expressed an unqualified opinion on those consolidated financial statements and included an explanatory paragraph regarding the adoption of Statement of Financial Accounting Standards No. 123(R), *Share-Based Payment*, on January 1, 2006. In our opinion, the information set forth in the accompanying Condensed Consolidated Balance Sheet as of December 31, 2006 is fairly stated, in all material respects, in relation to the Consolidated Balance Sheet from which it has been derived. DELOITTE & TOUCHE LLP

November 7, 2007 Houston, Texas

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# **GLOBAL INDUSTRIES, LTD.** CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands) (Unaudited)

| ASSETS  | September<br>30<br>2007 |  | Γ  | December<br>31<br>2006  |
|---|-------------------------|--|----|---|
| ASSETS<br>Current Assets<br>Cash and cash equivalents<br>Restricted cash<br>Marketable securities<br>Accounts receivable net of allowance of \$3,620 for 2007 and \$17,203 for<br>2006<br>Unbilled work on uncompleted contracts<br>Contract costs incurred not yet recognized<br>Deferred income taxes<br>Prepaid expenses and other | \$                      | 674,625<br>1,111<br>100,805<br>192,849<br>60,965<br>8,589<br>2,795<br>16,713 | \$ | 352,178<br>1,073<br>197,258<br>90,980<br>22,721<br>2,781<br>16,147          |
| Total current assets  |                         | 1,058,452  |    | 683,138   |
| Property and Equipment, net   |                         | 343,460  |    | 316,876   |
| Other Assets<br>Accounts receivable long-term<br>Deferred charges, net<br>Deferred income taxes<br>Goodwill, net<br>Other<br>Total other assets<br><b>Total</b>   | \$                      | 6,669<br>36,172<br>223<br>37,388<br>8,423<br>88,875<br>1,490,787             | \$ | 7,731<br>19,862<br>2,711<br>37,388<br>3,291<br>70,983<br>1,070,997          |
| LIABILITIES AND SHAREHOLDERS EQUITY<br>Current Liabilities<br>Current maturities of long-term debt<br>Accounts payable<br>Employee-related liabilities<br>Income taxes payable<br>Accrued interest payable<br>Advance billings on uncompleted contracts<br>Other accrued liabilities<br>Total current liabilities                     | \$                      | 3,960<br>117,054<br>28,421<br>27,734<br>2,257<br>30,650<br>20,334<br>230,410 | \$ | 3,960<br>127,009<br>25,643<br>38,092<br>2,134<br>4,557<br>21,617<br>223,012 |

| Long-Term Debt   |    | 390,340   |    | 69,300    |
|--|----|-----------|----|-----------|
| Deferred Income Taxes  |    | 43,820    |    | 51,714    |
| Other Liabilities  |    | 10,401    |    | 1,406     |
| Commitments and Contingencies  |    |           |    |           |
| Shareholders Equity  |    |           |    |           |
| Common stock, \$0.01 par value, authorized 150,000 shares and issued |    |           |    |           |
| 117,854 and 116,252 shares in 2007 and 2006, respectively            |    | 1,178     |    | 1,162     |
| Additional paid-in capital   |    | 411,793   |    | 379,297   |
| Retained earnings  |    | 482,305   |    | 353,834   |
| Treasury stock at cost, 2,888 in 2007 and 25 in 2006                 |    | (76,858)  |    | (644)     |
| Accumulated other comprehensive loss                                 |    | (2,602)   |    | (8,084)   |
| Total shareholders equity  |    | 815,816   |    | 725,565   |
| Total  | \$ | 1,490,787 | \$ | 1,070,997 |
|  |    |           |    |           |

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See Notes to Condensed Consolidated Financial Statements.

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# GLOBAL INDUSTRIES, LTD. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share data) (Unaudited)

|  | Three Months Ended<br>September 30 |                   | Septem     | nths Ended<br>nber 30 |  |
|--|------------------------------------|-------------------|------------|-----------------------|--|
|  | 2007                               | 2006              | 2007       | 2006                  |  |
| Revenues                                     | \$203,536                          | \$316,865         | \$ 729,485 | \$930,763             |  |
| Cost of operations                           | 146,714                            | 212,027           | 505,056    | 676,658               |  |
| Gross profit                                 | 56,822                             | 104,838           | 224,429    | 254,105               |  |
| Loss on asset impairments                    |                                    |                   |            | 4,485                 |  |
| Reduction in litigation provision            |                                    |                   |            | (13,699)              |  |
| Net loss (gain) on asset disposal            | (9)                                | (2,618)           | (1,317)    | (3,125)               |  |
| Selling, general and administrative expenses | 20,749                             | 17,570            | 58,777     | 48,566                |  |
| Operating income                             | 36,082                             | 89,886            | 166,969    | 217,878               |  |
| Other expense (income)                       |                                    |                   |            |                       |  |
| Interest expense                             | 3,718                              | 3,372             | 8,491      | 7,868                 |  |
| Other (income), net                          | (10,777)                           | (2,920)           | (22,193)   | (4,013)               |  |
| Income before taxes                          | 43,141                             | 89,434            | 180,671    | 214,023               |  |
| Income taxes                                 | 11,666                             | 25,765            | 53,611     | 69,207                |  |
| Net income                                   | \$ 31,475                          | \$ 63,669         | \$ 127,060 | \$ 144,816            |  |
| Earnings Per Common Share                    |                                    |                   |            |                       |  |
| Basic  | \$ 0.27                            | \$ 0.55           | \$ 1.09    | \$ 1.25               |  |
| Diluted                                      | \$ 0.27                            | \$ 0.54           | \$ 1.08    | \$ 1.24               |  |
| Weighted Average Common Shares Outstanding   |                                    |                   |            |                       |  |
| Basic  | 115,715                            | 115,988           | 116,503    | 115,418               |  |
| Diluted                                      | 117,292                            | 117,673           | 118,108    | 117,167               |  |
| See Notes to Condensed Co                    |                                    | ancial Statements | 5.         |                       |  |
|  | 5                                  |                   |            |                       |  |

# GLOBAL INDUSTRIES, LTD. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) (Unaudited)

|  | Nine Months Ended<br>September 30 |            |
|--|-----------------------------------|------------|
|  | 2007                              | 2006       |
| Cash Flows From Operating Activities   |                                   |            |
| Net Income   | \$ 127,060                        | \$ 144,816 |
| Adjustments to reconcile net income to net cash provided by operating activities:    |                                   |            |
| Depreciation and amortization  | 32,100                            | 38,802     |
| Stock-based compensation expense   | 13,081                            | 9,724      |
| Provision for doubtful accounts  | (2,668)                           | 22,359     |
| Gain on sale or disposal of property and equipment                                   | (1,317)                           | (3,125)    |
| Derivative gain  | (612)                             |            |
| Loss on asset impairments  |                                   | 4,485      |
| Reduction in litigation provision  |                                   | (13,699)   |
| Deferred income taxes  | (6,253)                           | 17,875     |
| Latin America tax penalties, fees, and adjustments                                   |                                   | 1,684      |
| Excess tax benefits from stock-based compensation.                                   | (3,499)                           | (1,417)    |
| Other  |                                   | (66)       |
| Changes in operating assets and liabilities Receivables, unbilled work, and contract |                                   |            |
| costs  | 52,286                            | (125,052)  |
| Prepaid expenses and other   | 3,337                             | 12,555     |
| Accounts payable, employee-related liabilities and other accrued liabilities         | 15,720                            | 13,972     |
| Deferred dry-dock costs incurred   | (18,371)                          | (12,239)   |
| Litigation settlement payment  |                                   | (22,050)   |
| Net cash provided by operating activities.   | 210,864                           | 88,624     |
| Cash Flows From Investing Activities   |                                   |            |
| Proceeds from sale of assets   | 3,665                             | 3,587      |
| Additions to property and equipment  | (48,568)                          | (35,757)   |
| Purchase of short-term investments   | (100,805)                         | (00,707)   |
| Decrease in (additions to) restricted cash   | (38)                              | 441        |
| Net cash (used in) investing activities  | (145,746)                         | (31,729)   |
| Cash Flows From Financing Activities   |                                   |            |
| Additions to deferred charges  | (6,928)                           | (683)      |
| Proceeds from long-term debt   | 325,000                           |            |
| Repayment of long-term debt  | (3,960)                           | (3,960)    |
| Proceeds from sale of common stock, net  | 15,932                            | 8,112      |
| Repurchase of common stock   | (76,214)                          | (432)      |
| Excess tax benefits from stock-based compensation                                    | 3,499                             | 1,417      |
| ······································   | 2,                                | -,         |

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| Net cash provided by financing activities.   | 257,329                            | 4,454                  |
|--|------------------------------------|------------------------|
| Cash and cash equivalents  | 322,447                            | 61,349                 |
| Beginning of period  | 352,178                            | 127,138                |
| End of period  | \$ 674,625                         | \$ 188,487             |
| Supplemental Disclosures<br>Interest Paid<br>Income Taxes Paid<br>See Notes to Condensed Consolidated Financial Sta<br>6 | \$ 5,676<br>\$ 61,149<br>itements. | \$ 12,396<br>\$ 42,433 |

# Notes to Condensed Consolidated Financial Statements (Unaudited)

- Basis of Presentation The accompanying unaudited Condensed Consolidated Financial Statements include the accounts of Global Industries, Ltd. and its subsidiaries (the Company, we, us, or our ).
  In the opinion of management of the Company, all adjustments (such adjustments consisting only of a normal and recurring nature) necessary for a fair presentation of the operating results for the interim periods presented have been included in the unaudited Condensed Consolidated Financial Statements. Operating results for the periods ended September 30, 2007 are not necessarily indicative of the results that may be expected for the year ending December 31, 2007. These financial statements should be read in conjunction with our audited consolidated financial statements and related notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2006.
- 2. Accounting Change Recognizing Uncertain Income Tax Positions In July 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 (FIN 48). This interpretation prescribes a recognition threshold and measurement attribute for tax positions taken, or expected to be taken, on a tax return. The Company adopted the provisions of FIN 48 on January 1, 2007, which requires a cumulative effect of accounting change to the opening balance of retained earnings upon adoption. Accordingly, the Company recognized a \$1.4 million cumulative adjustment for such tax positions as an increase to the opening balance of retained earnings on January 1, 2007, as reflected in the accompanying financial position for the period ended September 30, 2007. Please see Note 12 for additional information regarding the adoption of FIN 48.
- 3. *Marketable Securities* The Company has invested in auction rate securities which are debt and preferred stock instruments having longer-dated legal maturities (in most cases, many years), but with interest rates that are generally reset every 28-49 days under an auction system. Because the Company regularly liquidates its investments in these securities for reasons including, among others, changes in the availability of and the yield on alternative investments, the Company has classified these securities as available-for-sale. The coupon interest rate for these securities ranged from 3.90% to 4.75%, on a tax exempt basis, for the quarter ended September 30, 2007. Short-term marketable securities are carried at cost, which approximates fair value. Management determines the appropriate classification of its investments in debt and equity securities at the time of purchase and re-evaluates such determination at each balance sheet date. Investments classified as available-for-sale are carried at an estimated fair value with any unrealized gain or loss recorded in accumulated other comprehensive income. There was no unrealized gain or loss associated with the auction rate securities that were outstanding at September 30, 2007.
- 4. *Receivables* Receivables are presented in the following balance sheet accounts: (1) accounts receivable, (2) accounts receivable long-term, (3) unbilled work on uncompleted contracts, and (4) contract costs incurred not yet recognized. *Accounts receivable* at September 30, 2007 included \$0.1 million which was not immediately collectible due to contractually specified retainage requirements. This amount is expected to be collected within the next twelve months. *Accounts receivable* at December 31, 2006 included \$4.4 million which was related to retainage.

The balance of *accounts receivable long-term* at September 30, 2007 and December 31, 2006 represents amounts related to retainage which were not expected to be collected within the next twelve months.

The balance of *unbilled work on uncompleted contracts* includes (a) amounts receivable from customers for work that has not yet been billed pursuant to contractually specified milestone billing requirements and (b) revenue accruals. The claims and unapproved change orders included in our receivables amounted to \$36.2 million at September 30, 2007 and \$21.4 million at December 31, 2006.

### **Costs and Estimated Earnings on Uncompleted Contracts**

|   | September<br>30<br>2007 |            | December<br>31<br>2006 |           |
|---|-------------------------|------------|------------------------|-----------|
|   |                         | (In tho    |                        | ,         |
| Costs incurred on uncompleted contracts                               | \$                      | 773,140    | \$                     | 663,381   |
| Estimated earnings  |                         | 294,149    |                        | 197,693   |
| Costs and estimated earnings on uncompleted contracts                 |                         | 1,067,289  |                        | 861,074   |
| Less: Billings to date  | (                       | 1,050,434) |                        | (796,353) |
|   |                         | 16,855     |                        | 64,721    |
| Plus: Accrued revenue   |                         | 16,112     |                        | 21,702    |
| Less: Advance billings on uncompleted contracts                       |                         | (2,652)    |                        | 21,702    |
|   | \$                      | 30,315     | \$                     | 86,423    |
| Included in accompanying balance sheets under the following captions: |                         |            |                        |           |
| Unbilled work on uncompleted contracts                                | \$                      | 60,965     | \$                     | 90,980    |
| Advance billings on uncompleted contracts                             |                         | (30,650)   |                        | (4,557)   |
|   | \$                      | 30,315     | \$                     | 86,423    |

- 5. *Property and Equipment* Property and equipment are stated at cost less accumulated depreciation. Expenditures for property and equipment and items that substantially increase the useful lives of existing assets are capitalized at cost and depreciated. Routine expenditures for repairs and maintenance are expensed as incurred. Except for major construction vessels that are depreciated on the units-of-production (UOP) method over estimated vessel operating days, depreciation is provided utilizing the straight-line method over the estimated useful lives of the assets. The UOP method is based on vessel utilization days and more closely correlates depreciation expense to vessel revenue. In addition, the UOP method provides for a minimum depreciation floor in periods with nominal vessel use. In general, if we applied only a straight-line depreciation expense would be recorded in periods of high utilization and revenues, and more depreciation expense would be recorded in periods of low vessel utilization and revenues. Property and equipment at September 30, 2007 and December 31, 2006 is presented net of \$306.5 million and \$286.0 million of accumulated depreciation, respectively.
- 6. *Long-Term Debt* The components of long-term debt are as follows:

|  | September<br>30<br>2007 | De     | ecember<br>31<br>2006 |
|--|-------------------------|--------|-----------------------|
|  | (In th                  | ousana | ls)                   |
| United States Government Guaranteed Ship Financing Bond (Title XI bonds) carry 7.71% interest rate and mature in February 2025 | \$ 69,300               | \$     | 73,260                |
| Revolving Credit Facility with a syndicate of commercial banks, interest payable   | \$ 09,300               | φ      | 73,200                |
| at variable rates  |                         |        |                       |
| Senior Convertible Debentures carry 2.75% interest   | 325,000                 |        |                       |
| rate and mature August 2027  |                         |        |                       |

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| Total long-term debt                   | 394,300    | 73,260       |
|--|------------|--------------|
| Less: current maturities               | 3,960      | 3,960        |
| Long-term debt less current maturities | \$ 390,340 | \$<br>69,300 |

Effective July 27, 2007, the Company issued \$325.0 million of 2.75% Senior Convertible Debentures in a private placement due August 1, 2027, with interest payable semiannually. The debentures are our unsecured obligations ranking equally with our other unsecured senior indebtedness. The full amount of debentures were accounted for as a liability and the related debt issuance costs of approximately \$6.7 million were deferred and

will be amortized over the next seven years, which is the earliest call date under the indenture for the debentures. The debentures are convertible into cash, and if applicable, into shares of the Company s common stock, or under certain circumstances and at our election, solely into the Company s common stock, based on a conversion rate of 28.1821 shares per \$1,000 principal amount of debentures, which represents an initial conversion price of \$35.48 per share. The debentures are subject to redemption for cash by us any time on or after August 1, 2014 at a price equal to 100% of the principal amount of the debentures for cash on August 1, 2017 and August 1, 2022 at a price equal to 100% of the principal amount of the debentures being redeemed plus accrued or unpaid interest, or upon the occurrence of certain types of fundamental changes.

The Company used \$75.0 million of proceeds from the issuance of the debentures to repurchase 2.8 million shares of the Company s common stock. The net proceeds received from the issuance of the debentures after the repurchase of Company common stock were \$243.3 million.

Concurrent with the issuance of the convertible debentures, the Company amended certain negative covenants in its Revolving Credit Facility to allow for the issuance of the debentures and to allow the use of \$75.0 million of net proceeds from the debentures to repurchase shares of the Company s common stock. On October 18, 2007, the Revolving Credit Facility was further amended to increase the overall borrowing capacity, reduce the interest rate premiums (spreads) to be paid on our borrowings, reduce the scope of certain negative covenants and extend the term of the facility. The borrowing capacity was extended from \$130.0 million to \$150.0 million with an increase in the optional provision for expansion from \$150.0 million to \$250.0 million. The amended Revolving Credit Facility permits borrowings based on a floating spread over prime rate ranging from 0.00% to 0.75% or London Interbank Offered Rate (LIBOR) ranging from 0.75% to 1.75% based upon certain of our financial ratios and matures on October 18, 2012. The bank fees associated with these amendments were approximately \$0.4 million.

# 7. Commitments and Contingencies

*Contingencies* Pursuant to a tax audit of a Nigerian subsidiary of the Company for the years of 1998 through 2003, tax authorities in Nigeria have issued a payroll tax assessment against the Company in the amount of \$24.4 million. The assessment alleges that certain persons were working on projects in Nigeria and were subject to payroll taxes which were not paid. However, due to the specific persons listed in the assessment and the periods of time which they are alleged to have worked in Nigeria, we believe that this claim is substantially without merit. We recorded a reserve of \$0.1 million for this assessment in the second quarter of 2006. This reserve reflects management s best estimate for our Nigerian payroll tax liability associated with this assessment. In October 2006, we received a formal demand for payment from the Nigerian tax authorities. The Company appealed the assessment in court. In the third quarter of 2007, the Nigerian court held in the Company s favor.

On February 21, 2007, we received a \$29.7 million tax assessment from Algeria for income tax, business tax and value added tax for 2005 and 2004. We are indemnified by our clients for the value added tax portion, or approximately \$10.4 million, of the assessment. We accrued income taxes for the Algerian tax liability in conjunction with the project in 2005 and 2004. We believe the ultimate amount due will not be materially different from the amount accrued. We have engaged outside tax counsel to assist us in resolving the tax assessment, and they are presently in discussions with the Algerian tax authorities.

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In September 2007, the Company announced that it was conducting an internal investigation of its West Africa operations, focusing on the legality, under the U.S. Foreign Corrupt Practices Act (FCPA) and local laws, of one of its subsidiary s reimbursement of certain expenses incurred by a customs agent in connection with shipments of materials and the temporary importation of vessels into West African waters. The Company further announced that the Audit Committee of the Company s Board of Directors had engaged the law firm of Mayer, Brown, Rowe & Maw LLP, an international law firm with significant experience in investigating and advising on FCPA matters, to lead the investigation.

The Company has voluntarily contacted the U.S. Securities and Exchange Commission (SEC) and the U.S. Department of Justice to advise them that an independent investigation is under way and that it intends to cooperate fully with both agencies. The internal investigation is in an early stage, and no conclusion can be drawn at this time as to whether either agency will open an investigation to separately investigate this matter, or, if an investigation is opened, what potential remedies these agencies may seek. The Company cannot determine at this time the ultimate effect of implementing any necessary corrective measures for its operations in Nigeria.

The Company has concluded that it is premature for it to determine whether it needs to make any financial reserve for any potential liabilities that may result from these activities given the status of the internal investigation. Management and the Audit Committee will work with independent counsel and appropriate personnel within the Company to implement promptly such measures as are considered appropriate.

In addition to the previously mentioned tax and legal matters, we are a party to legal proceedings and potential claims arising in the ordinary course of business. We do not believe that these matters arising in the ordinary course of our business will have a material impact on our financial statements in future periods.

*Commitments* In the normal course of our business, we provide guarantees and bonds for performance, bids, and payments pursuant to agreements to perform construction services, or in connection with bidding to obtain such agreements. At September 30, 2007, the aggregate amount of guarantees (including letters of credit) was \$94.6 million, which are due to expire by October 2009. The aggregate amount of the bonds, in particular surety bonds, was \$71.3 million as of September 30, 2007. These bonds are due to expire by December 2008. We estimate that the cost to complete capital expenditure projects in progress at September 30, 2007, including construction of the recently announced Global 1200 heavy-lift vessel, will be approximately \$258.7 million.

8. *Derivative Financial Instruments* Due to the international nature of our business operations and the variable interest rate provisions of our Revolving Credit Facility, we are exposed to certain risks associated with changes in foreign currency exchange rates and, if applicable, interest rate fluctuation on outstanding borrowings. From time to time, we enter into derivative agreements (hedging instruments) to hedge our exposure to specific foreign currency (hedged items). We do not use derivative financial instruments for trading purposes.

We did not enter into any new derivative positions during the three and nine months ended September 30, 2007. As discussed in Note 13 of the Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2006, we record in earnings the changes in fair market value and cash settlements with respect to our Euro forward exchange agreements as they were previously determined to be ineffective hedges, and we account for our Norwegian Kroner forward exchange agreements as cash flow hedges, as defined by Statement of Financial Accounting Standards (SFAS) No. 133, *Accounting for Derivative Instruments and Hedging Activities*. The Norwegian Kroner hedges were effective for the three and nine months ended September 30, 2007 and 2006. As of September 30, 2007, the Company had \$6.4 million in unrealized gains, net of tax, in accumulated other comprehensive income related to forward exchange hedges. Included in this total is approximately \$2.5 million of net unrealized gains which are expected to be realized in earnings during the twelve months following September 30, 2007.

# 9. Comprehensive Income

*Other Comprehensive Income* Comprehensive income included changes in the fair value of certain derivative financial instruments which qualify for hedge accounting treatment. The differences between net income and comprehensive income for each of the comparable periods presented are as follows.

|  | Three Months Ended<br>September 30 |          | Nine Mon<br>Septem |            |
|--|------------------------------------|----------|--------------------|------------|
|  | 2007                               | 2006     | 2007               | 2006       |
|  | (In thousands)                     |          |                    |            |
| Net Income   | \$31,475                           | \$63,669 | \$127,060          | \$144,816  |
| Unrealized net gain (loss) on derivative instruments | 4,958                              | (4,849)  | 8,435              | (1,984)    |
| Less: deferred taxes                                 | (1,735)                            | 1,638    | (2,953)            | 641        |
| Comprehensive Income                                 | \$ 34,698                          | \$60,458 | \$132,542          | \$ 143,473 |

Accumulated Other Comprehensive Income (Loss) - A roll-forward of the amounts included in accumulated other comprehensive income (loss), net of taxes, is shown below.

|  | Accumulated<br>Translation<br>Adjustment | Ex<br>Agr | oreign<br>change<br>ceements<br>In thousand | Com<br>Inco | umulated<br>Other<br>prehensive<br>me/(Loss) |
|--|--|-----------|---|-------------|--|
| Balance at December 31, 2006<br>Change in value<br>Reclassifications to earnings | \$ (8,978)                               | \$        | 894<br>5,550<br>(68)                        | \$          | (8,084)<br>5,550<br>(68)                     |
| Balance at September 30, 2007  | \$ (8,978)                               | \$        | 6,376                                       | \$          | (2,602)                                      |

The amount of accumulated translation adjustment included in accumulated other comprehensive income (loss) relates to subsidiaries whose functional currency was not the U.S. dollar. The amount of gain on forward exchange agreements included in accumulated other comprehensive income (loss) is associated with forward exchange agreements which hedge the Company s foreign currency commitments under long-term vessel charters. This gain (or potential loss) will be reclassified to results of operations as the associated hedged items are settled and will offset any variability in foreign exchange rates which occurs subsequent to the initiation of the hedges.

10. *Earnings Per Share* The following table presents the reconciliation between basic shares and diluted shares.

|  |         | Three Months Ended<br>September 30    |              | Nine Months Ended<br>September 30 |              |
|--|---------|---------------------------------------|--------------|-----------------------------------|--------------|
|  |         | 2007                                  | 2006         | 2007                              | 2006         |
|  |         | (In thousands, except per share data) |              |                                   |              |
| Net Income   |         | \$ 31,475                             | \$ 63,669    | \$127,060                         | \$144,816    |
| Common shares dilution<br>Weighted-average shares outstanding<br>Effect of dilutive securities | basic   | 115,715                               | 115,988      | 116,503                           | 115,418      |
| Stock options<br>Performance shares and units  |         | 1,166<br>411                          | 1,261<br>424 | 1,194<br>411                      | 1,325<br>424 |
| Weighted-average shares outstanding  | diluted | 117,292                               | 117,673      | 118,108                           | 117,167      |